



Joint Sandhouse Gang Meeting & NUTC Seminar....

## CHANGING THE FACE OF LOGISTICS

**Michael Mullen**  
**Vice Chairman**  
**CenterPoint Properties**

**Thurs. – February 23, 2012**  
**3:00 – 5:00 pm**

**Northwestern University**  
**Transportation Center**  
**Chambers Hall – 600 Foster, Evanston**



Mike Mullen has literally changed the face of logistics. As a founder and Chief Executive Office of Center Point, Mike took his knowledge of real estate and the time-honored premise of location-location-location to create a new concept, the logistics campus.

The Port of Joliet is the fifth largest container port in the world, and it is not even close to an ocean. O'Hare has extensive cargo facilities on site. There are logistic campuses, warehouses and distribution centers located across the United States, all built and in many cases owned by Center Point.

Not everyone realizes the real value of real estate in effective transportation. Mike's presentation will emphasize the value of real estate and modal integration in creating cost effective logistics. A logistic campus brings together the elements of multi-modal transportation, warehousing, distribution and customer service. The efficiency of this integration of functions lowers overall logistics costs, a major factor in bring product to the customer. Logistics campuses are the next generation of physical facilities moving freight to the ultimate customer.

**Michael M. Mullen – Bio:** Michael Mullen is the Vice Chairman of CenterPoint Properties, having stepped down as CEO in October 2011. Mullen was a co-founder of the company in 1993 and has served as past President and Trustee, Executive Vice President and Chief Operating Officer, Executive Vice President Marketing and Acquisitions and Chief Investment and Development Officer of the Company. He was named CEO of CenterPoint Properties in January 2005. He is a past Chairman of the National Association of Industrial and Office Parks. Mike's achievements include such Chicago landmarks as the O'Hare Express airport development and the nation's largest inland port comprised of the Elwood and Joliet CenterPoint Intermodal Centers (formerly the Joliet Arsenal).

**About CenterPoint Properties:** CenterPoint Properties is the largest owner, manager and developer of industrial real estate and related rail, road and port infrastructure in metropolitan Chicago. With affiliates, the company owns, leases and manages approximately 33 million square feet of customers and has an additional 7,000 acres of property for future development. The company adds value to its customers through forward-thinking solutions aimed at enhancing supply chain and operating efficiencies. CenterPoint seeks long term relationships with customers, its business partners, and the communities where it invests. The Company recently won the Developer of the Year from the National Association of Industrial and Office Parks and also received the Intermodal Achievement Award from IANA (Intermodal Association of North America), which recognizes outstanding contributions towards the advancement of the intermodal freight transportation industry.