

Flirtey

anything anytime anywhere



Drone Delivery – The Future of Last Mile Logistics



Who is Flirtey

Flirtey is the world's leading last-mile drone delivery service

July 2015

First FAA-approved drone delivery in collaboration with NASA Langley

Donated to Smithsonian National Air and Space Museum in D.C.



June 2016

First ship-to-shore drone delivery in partnership with Johns Hopkins

To help first responders to hurricanes and natural disasters

July 2016

First commercial delivery to customer home in U.S.

To deliver medicine, food and drinks to customer homes



February 2017

Raised \$16m Series A funding round from Silicon Valley

Received widespread regulatory approvals internationally

February 2018

First AED drone delivery ambulance partnership in the U.S.

To pioneer life-saving drone delivery using AEDs as the model



Matt Sweeny, Founder & CEO

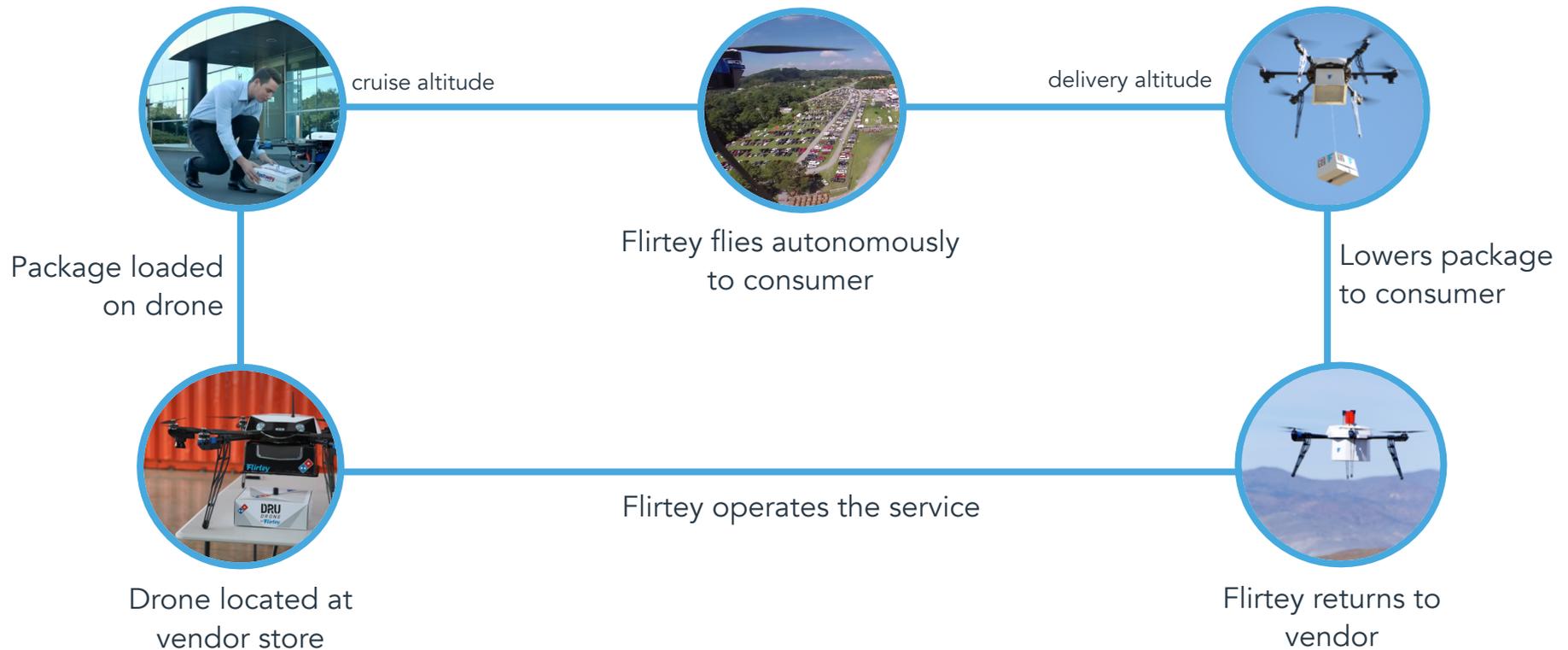


Matthew Sweeny

Matthew Sweeny is the Founder and CEO of Flirtey. Originally from Australia, he has a degree in international relations and philosophy from the University of Sydney.

While studying economics on a scholarship in China, Sweeny began developing a technology to deliver goods faster, more cost effectively and with the ultimate customer experience. The first delivery drones were built in his dorm room.

How Flirtey Last Mile Delivery Works



The Money is in the Last Mile

Flirtey is Faster

Consumers want instant gratification and fast delivery

Flirtey averages store-to-door delivery to our customers in less than 30 minutes

Every minute saved leads to better customer experience

Flirtey is Cost Effective

The last mile is the most expensive leg of the delivery journey

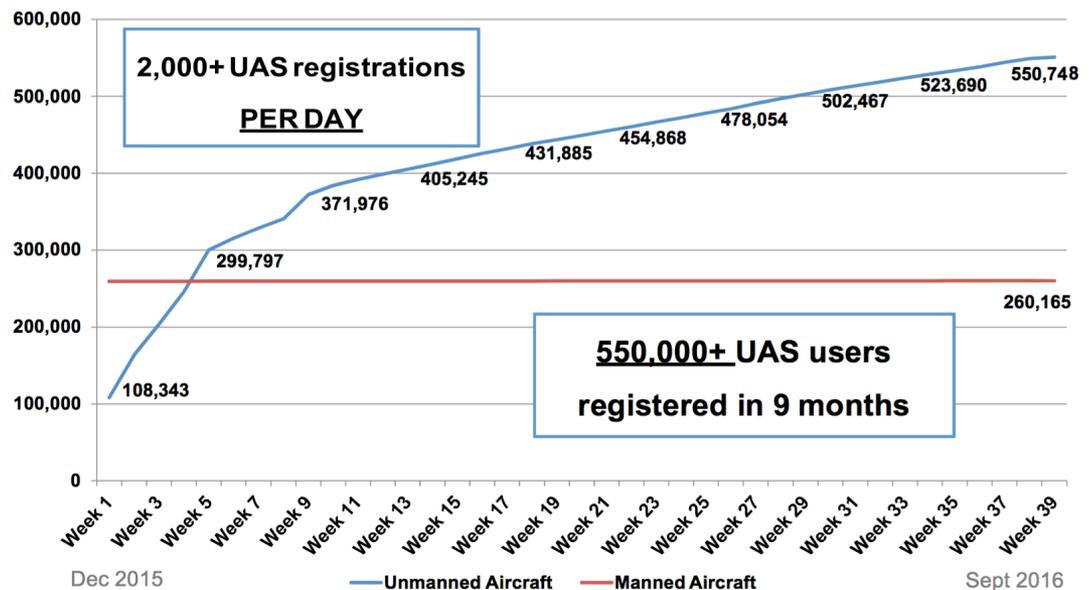
Last mile expenses are increasing with higher minimum wages and traffic congestion

Flirtey operates autonomous drone delivery with low labor cost per delivery

Drone Delivery is the Future

- ✚ The FAA now predicts 7,000,000 drones registered by 2020
- ✚ PwC estimates the commercial drone market will be worth \$127 billion by 2020
- ✚ McKinsey & Co. predicts that 80% of parcels will be delivered by autonomous vehicles in the next 10 years

Unmanned vs. Manned Aircraft Registration



Flirtey's Lifesaving AED Delivery

- ✚ Cardiac arrest is the leading cause of natural death in the United States, killing more than 300,000 Americans every year.
- ✚ From the moment of cardiac arrest, the likelihood of survival plummets by up to 10 percent per minute until an AED is applied. Today, the average survival rate from cardiac arrest outside of hospital is 10 percent.
- ✚ Today, 90 percent of Americans who suffer cardiac arrest outside of hospital, die.
- ✚ Flirtey's AED delivery drones automatically integrate with 9-1-1 networks, and when a bystander calls with symptoms of cardiac arrest, the closest drone rapidly deploys, and safely and accurately lowers the AED to a bystander.

Flirtey's Lifesaving AED Delivery

- ✈ When scaled across the nation this will increase the cardiac arrest survival rate from 10 percent to approx. 47 percent.
- ✈ This will save over 100,000 lives per year (more than double the motor vehicle fatalities in the U.S. each year).
- ✈ This has the potential to save over 1,000,000 American adults and children per decade.
- ✈ This will establish a scalable model for industry in our nation's cities, which enables future medical delivery opportunities ultimately commercial delivery.

Flirtey will have an immediate impact

**On average, one Flirtey delivery drone will
save at least 1 life every 2 weeks!**



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Questions / Opportunities: Flirtey.com

Thank you!

