Drone Delivery – The Future of Last Mile Logistics
Who is Flirtey

Flirtey is the world’s leading last-mile drone delivery service

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tr>
<td>July 2015</td>
<td>First FAA-approved drone delivery in collaboration with NASA Langley</td>
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<td>Donated to Smithsonian National Air and Space Museum in D.C.</td>
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<td>June 2016</td>
<td>First ship-to-shore drone delivery in partnership with Johns Hopkins</td>
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<td>To help first responders to hurricanes and natural disasters</td>
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<td>July 2016</td>
<td>First commercial delivery to customer home in U.S.</td>
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<td>To deliver medicine, food and drinks to customer homes</td>
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<td>February 2017</td>
<td>Raised $16m Series A funding round from Silicon Valley</td>
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<td>Received widespread regulatory approvals internationally</td>
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<td>February 2018</td>
<td>First AED drone delivery ambulance partnership in the U.S.</td>
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<td>To pioneer life-saving drone delivery using AEDs as the model</td>
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Matthew Sweeney is the Founder and CEO of Flirtey. Originally from Australia, he has a degree in international relations and philosophy from the University of Sydney.

While studying economics on a scholarship in China, Sweeney began developing a technology to deliver goods faster, more cost effectively and with the ultimate customer experience. The first delivery drones were built in his dorm room.
How Flirtey Last Mile Delivery Works

- Package loaded on drone
- Drone located at vendor store
- Flirtey flies autonomously to consumer
- Flirtey operates the service
- Flirtey returns to vendor
- Lowers package to consumer

Altitude Details:
- Cruise altitude
- Delivery altitude
The Money is in the Last Mile

Flirtey is Faster

Consumers want instant gratification and fast delivery

Flirtey averages store-to-door delivery to our customers in less than 30 minutes

Every minute saved leads to better customer experience

Flirtey is Cost Effective

The last mile is the most expensive leg of the delivery journey

Last mile expenses are increasing with higher minimum wages and traffic congestion

Flirtey operates autonomous drone delivery with low labor cost per delivery
Drone Delivery is the Future

- The FAA now predicts 7,000,000 drones registered by 2020
- PwC estimates the commercial drone market will be worth $127 billion by 2020
- McKinsey & Co. predicts that 80% of parcels will be delivered by autonomous vehicles in the next 10 years
Flirtey’s Lifesaving AED Delivery

Cardiac arrest is the leading cause of natural death in the United States, killing more than 300,000 Americans every year.

From the moment of cardiac arrest, the likelihood of survival plummets by up to 10 percent per minute until an AED is applied. Today, the average survival rate from cardiac arrest outside of hospital is 10 percent.

Today, 90 percent of Americans who suffer cardiac arrest outside of hospital, die.

Flirtey’s AED delivery drones automatically integrate with 9-1-1 networks, and when a bystander calls with symptoms of cardiac arrest, the closest drone rapidly deploys, and safely and accurately lowers the AED to a bystander.
Flirtey’s Lifesaving AED Delivery

When scaled across the nation this will increase the cardiac arrest survival rate from 10 percent to approx. 47 percent.

This will save over 100,000 lives per year (more than double the motor vehicle fatalities in the U.S. each year).

This has the potential to save over 1,000,000 American adults and children per decade.

This will establish a scalable model for industry in our nation’s cities, which enables future medical delivery opportunities ultimately commercial delivery.
Flirtey will have an immediate impact

On average, one Flirtey delivery drone will save at least 1 life every 2 weeks!
Questions / Opportunities: Flirtey.com

Thank you!