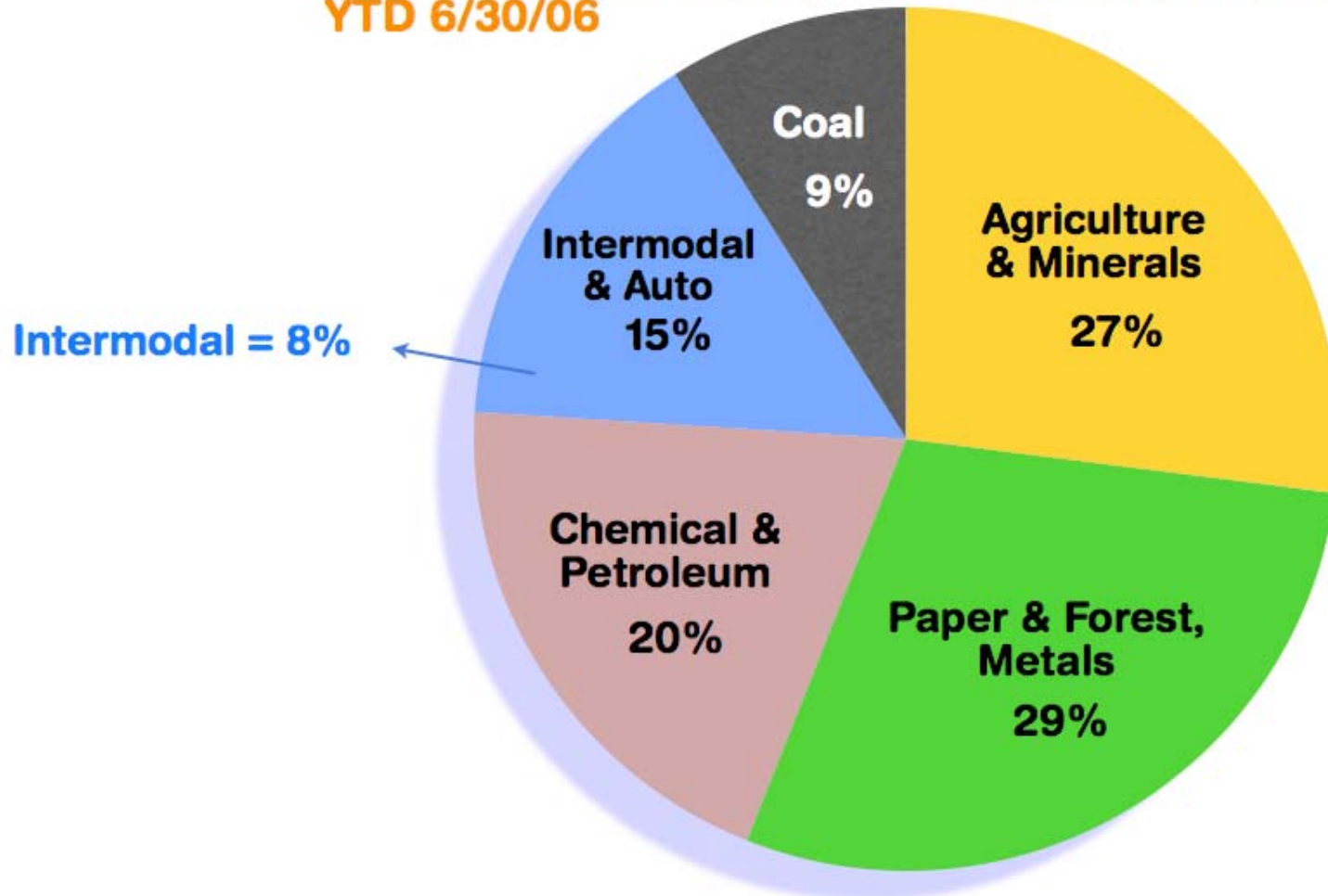


The System ...



Current Business Mix: KCS Consolidated Revenue by Commodity YTD 6/30/06



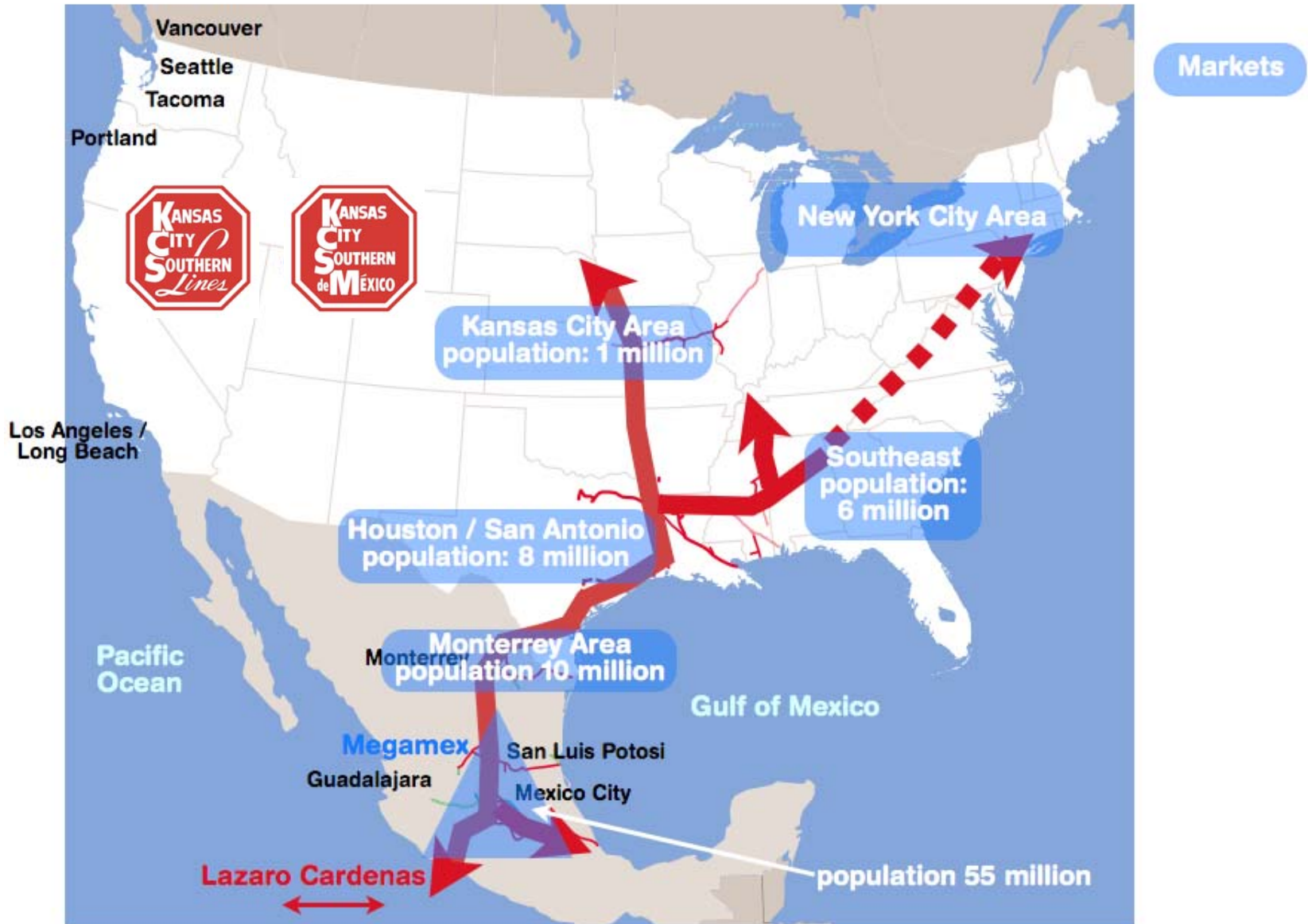
Revenue Opportunities

- **International Intermodal Corridor**
(Kansas City/Meridian/Lazaro Cardenas)
- **Intermodal Facilities/Industrial Parks**
 - International Freight Gateway (IFG)
 - Rosenberg
 - Monterrey
 - San Luis Potosi
 - MEGA MEX - Ahorcado
 - Toluca
 - Lazaro Cardenas
- **Other Intermodal Facilities/Industrial Parks**
 - Wylie
 - Jackson, Mississippi
 - Jackson, Tennessee
- **Carload**
 - Coal**
 - Monticello, Texas (TXU)
 - Martin Lake, Texas (TXU)
 - Coke**
 - Port Arthur, Texas (Motiva)
 - Steel**
 - Columbus, Miss. (SeverCor)
 - Appliances**
 - Santa Maria (Whirlpool)
 - Automotive**
 - San Luis Potosi (General Motors)
 - Toluca (Chrysler)
 - Petroleum**
 - Laddonia, Missouri (MFS)
- **Special Projects**
 - Meridan Speedway (NS/KCS Joint Venture)
 - Rosenberg Victoria (Trans Texas Corridor)



Building the International Intermodal Corridor

Truck-Competitive Service at Right Cost





d i s t a n c e matters

	<u>Laredo</u>	<u>Houston</u>	<u>Kansas City</u>	<u>Atlanta</u>	<u>S. Kearny NJ</u>
MegaMex	608 mi	925 mi	1,783 mi	1,854 mi	2,787 mi
Lazaro Cardenas	944 mi	1,247 mi	2,110 mi	2,181 mi	3,114 mi
Lazaro Cardenas vs. Long Beach		532 miles shorter than BNSF	332 miles longer than UP	291 mi shorter than BNSF/KCS/NS	10 miles shorter than BNSF/NS

KCSR + KCSM Changes the Intermodal Equation

Note: Factors in Rosenberg/Victoria rebuild

