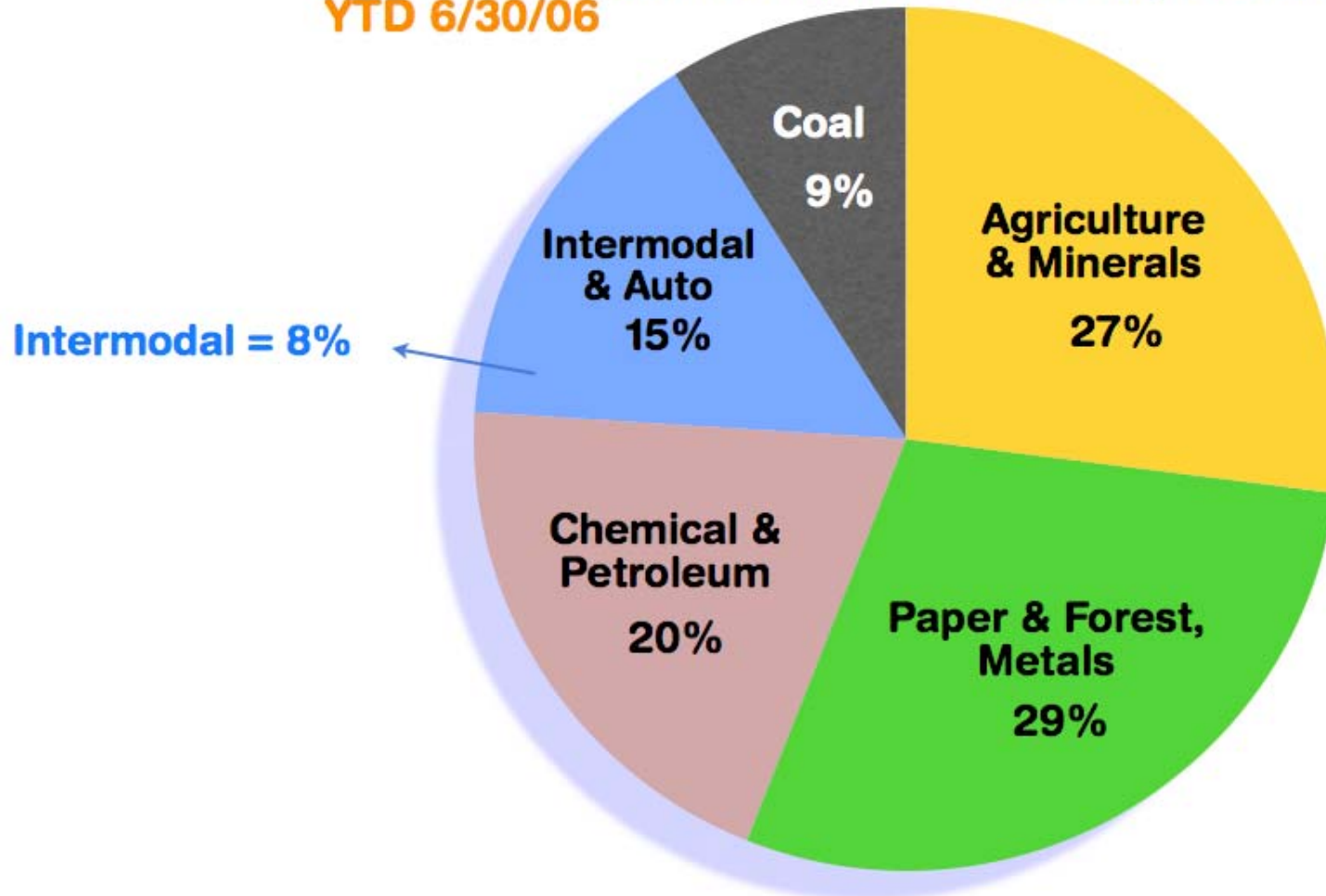


The System . . .



## Current Business Mix: KCS Consolidated Revenue by Commodity YTD 6/30/06



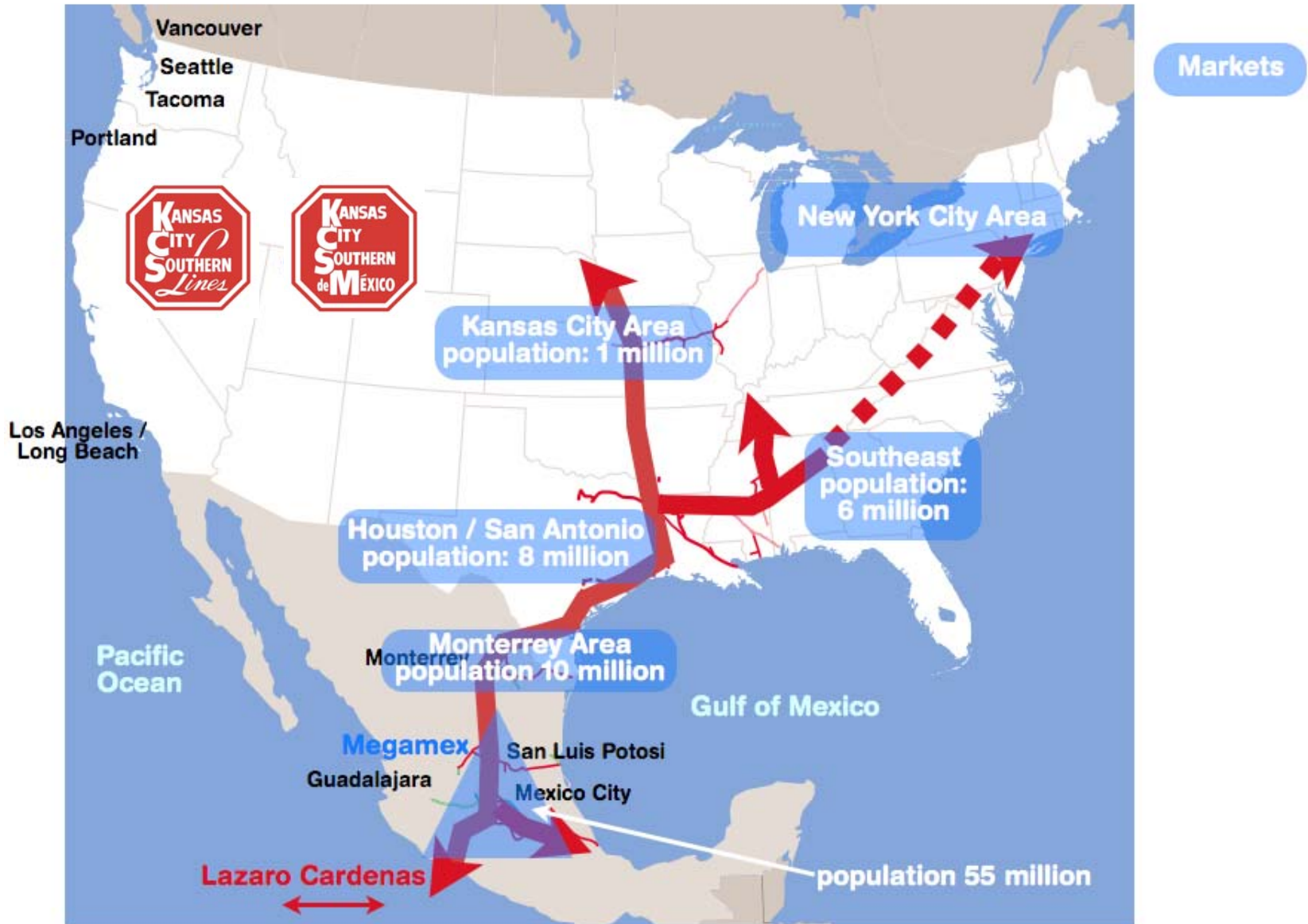
## Revenue Opportunities

- **International Intermodal Corridor**  
(Kansas City/Meridian/Lazaro Cardenas)
- **Intermodal Facilities/Industrial Parks**
  - International Freight Gateway (IFG)
  - Rosenberg
  - Monterrey
  - San Luis Potosi
  - MEGA MEX - Ahorcado
  - Toluca
  - Lazaro Cardenas
- **Other Intermodal Facilities/Industrial Parks**
  - Wylie
  - Jackson, Mississippi
  - Jackson, Tennessee
- **Carload**
  - Coal**
    - Monticello, Texas (TXU)
    - Martin Lake, Texas (TXU)
  - Coke**
    - Port Arthur, Texas (Motiva)
  - Steel**
    - Columbus, Miss. (SeverCor)
  - Appliances**
    - Santa Maria (Whirlpool)
  - Automotive**
    - San Luis Potosi (General Motors)
    - Toluca (Chrysler)
  - Petroleum**
    - Laddonia, Missouri (MFS)
- **Special Projects**
  - Meridan Speedway (NS/KCS Joint Venture)
  - Rosenberg Victoria (Trans Texas Corridor)



# Building the International Intermodal Corridor

## Truck-Competitive Service at Right Cost





# d i s t a n c e matters

	<u>Laredo</u>	<u>Houston</u>	<u>Kansas City</u>	<u>Atlanta</u>	<u>S. Kearny NJ</u>
<b>MegaMex</b>	608 mi	925 mi	1,783 mi	1,854 mi	2,787 mi
<b>Lazaro Cardenas</b>	944 mi	1,247 mi	2,110 mi	2,181 mi	3,114 mi
<b>Lazaro Cardenas vs. Long Beach</b>		532 miles shorter than BNSF	332 miles longer than UP	291 mi shorter than BNSF/KCS/NS	10 miles shorter than BNSF/NS

## KCSR + KCSM Changes the Intermodal Equation

Note: Factors in Rosenberg/Victoria rebuild

