### REDWOODCONNEC TSM



MANAGED TRANSPORTATION AUTOMATION

SUPPLY CHAIN ENGINEERING

**NEXT-GENERATION SYSTEMS INTEGRATION** 

COMPLEX BUSINESS PROCESS ORCHESTRATION

**BIG DATA MOVEMENT & STORAGE** 

**ENTERPRISE BLOCKCHAIN** 

DATA ANALYTICS PLATFORM

DIGITAL SUPPLY CHAIN TRANSFORMATION

### Introduction: Awards & Recognition



GREAT WEST CASUALTY COMPANY





**CRAIN'S** 











The Difference is Service®











### Introduction: Representative Customers











































### Introduction: About Redwood



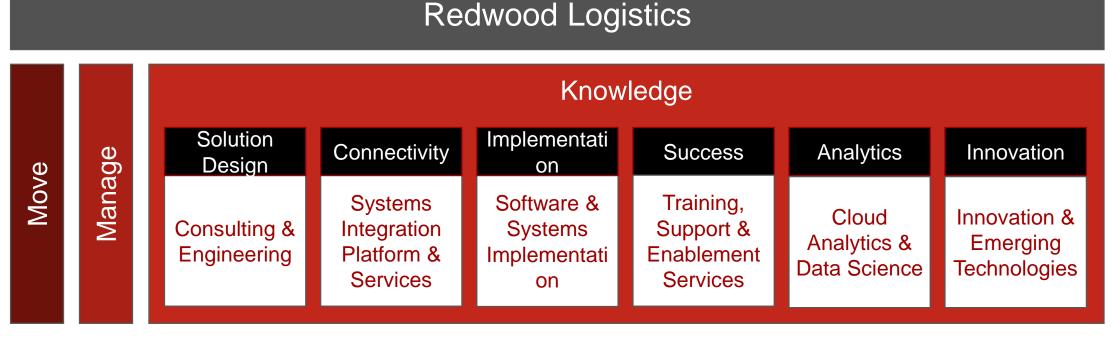
Redwood Logistics is a next-generation transportation provider; specializing in moving freight throughout North America, backed by our vast carrier network, our own fleet, spend management support, warehousing, distribution, and industry-leading technology.

We exist for one simple reason:

#### **To Make Our Customers Great**

# We Make our Customers Great

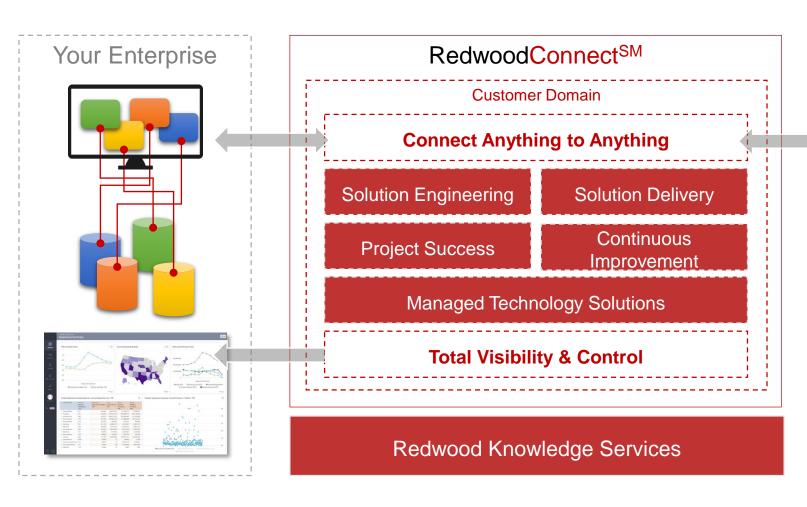


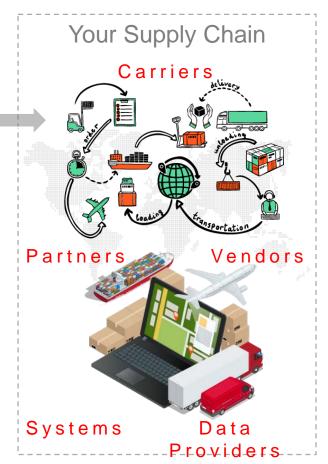


We help shippers transform their supply chain by integrating and optimizing their systems, processes, and

## What it looks like to our customers

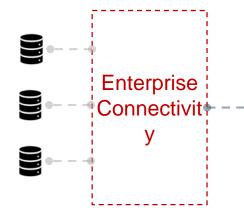








### IT Demand Gap



### Customer Integration Requirements

(Low Risk, High Value Implementations)

#### RedwoodConnect<sup>SM</sup>

**Customer Solution** 

Need for supply chain & technology best-practices

### Synchronized Connectivity

(Plug & Play B2B & Application Integrations)

# Business Demand & Market Forces

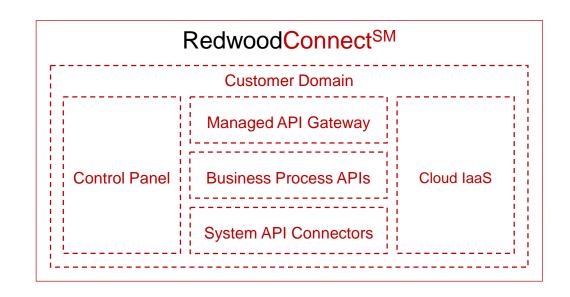
Value Delivering Business Solutions

Connected
Customer & Vendors

**Faster Innovation** 

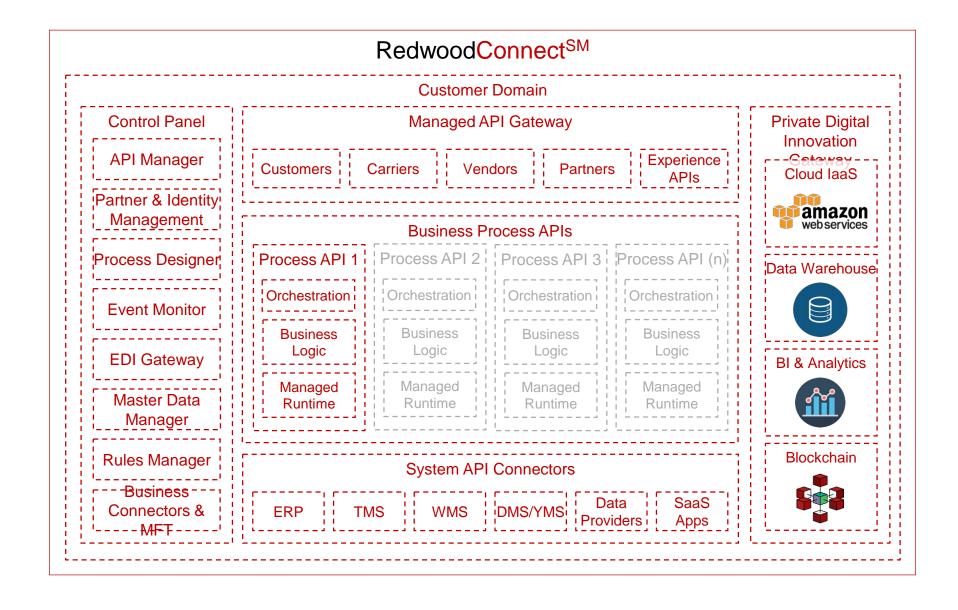


#### We Engineer, Connect, and Run Integrated Supply Chain



We help shippers transform their supply chain by integrating and optimizing their systems, processes, and partners.





# We Make our Customers Great



Move

#### Extensive North American Transaction and Contractual Brokerage Capacity

Dry Van

LTL

Flatbed

Intermodal

Temp Controlled

Consolidation

Account Management

Manage

#### Right-Sized Transportation Management & Co-Management

Engineer

Procure

Plan

**Execute** 

Manage

Settle

**Improve** 

Knowledg

#### Digital Supply Chain Transformation

Connectivity & Integration

Workflow Orchestration Process Automation Systems Integration Application Optimization

Implementatio n & Enablement Data-Driven Insight & Improvement

# Redwood Supply Chain Solutions



We make our customers great by enabling them to focus on key priorities and business initiatives, not software or code.

Redwood Logistics simplifies the broad scope problem of modernizing your supply chain and strategically leveraging the cloud. The **RedwoodConnect**<sup>SM</sup> supply chain integration platform enables our **Knowledge Services** team to deploy best-in-class solutions with quality, flexibility and price predictability. We provide the expertise to make your supply chain digital transformation a zero friction initiative so all attention remains focused on your core business goals.

RedwoodConnect<sup>SM</sup> enables customer success by quickly deploying powerful & innovative solutions for strategic business use-cases, not by building infrastructure or writing code.

### How we do it. Our Products & Services





Redwood **Knowledge Services** is the professional services arm of Redwood Logistics, where our technology and supply-chain experts work to design & deliver transformative solutions.



Redwood**Connect**<sup>SM</sup> enables low-friction B2B, A2A and B2BC via next-generation cloud solutions for large enterprises.



Redwood**Insight**<sup>SM</sup> provides analytical visibility to every piece of data that runs through our APIs with massively scalable cloud data warehouse and business intelligence solutions.

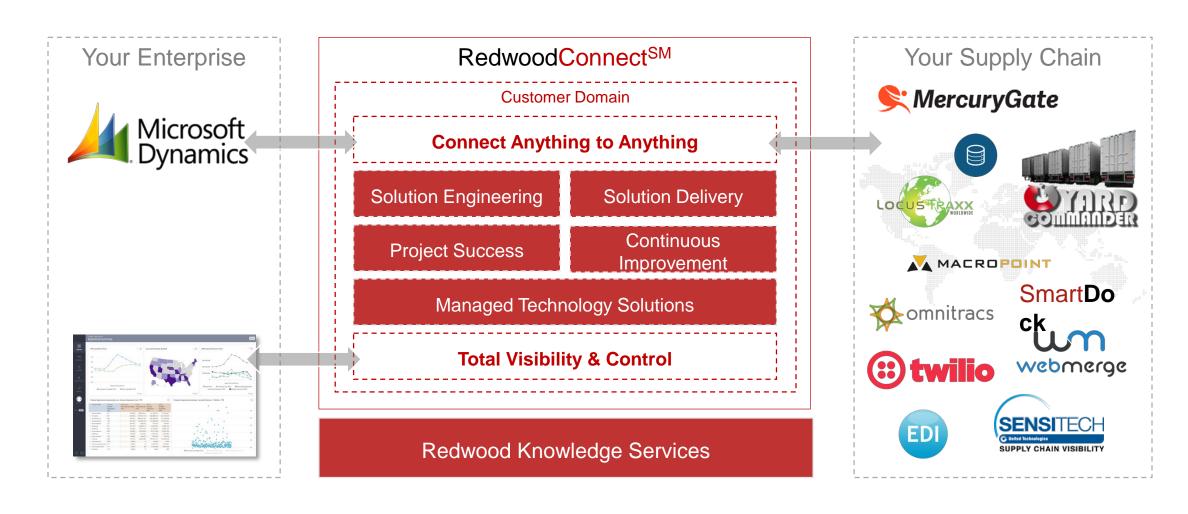


Redwood**GraphChain**<sup>SM</sup> combines blockchain technology with our proven connectivity and visibility solutions to help **FUTURE PROOF** our customers.



### Case Study

Supply Chain Integration & Optimization Results



Decision Driven SavingsOptimization Savings Y1 FTE Reduction FUM / FTE Increase Lower Cost/Ib

3.25%

2.75%

29%

103%

11%