I have the pleasure of presenting our Business Advisory Council members—a distinguished group of transportation industry leaders who have partnered with the Transportation Center in advancing the state of knowledge in this industry that is so critical to our economy and quality of life.

This directory introduces our member companies and the individuals that devote significant amounts of their time to interact with faculty, students, and researchers, in a long-standing exchange that is the hallmark of transportation research and education at Northwestern.

For over 50 years, the Business Advisory Council has been an integral part of the Transportation Center. We are grateful to our long-time friends, those companies whose support over the years have helped the Center attain its position of prominence. We also welcome our new friends—companies that have accepted our invitation to participate in defining the transportation field for the next 50 years.

Sincerely,

Hani Mahmassani

Director, Northwestern University Transportation Center

William A. Patterson Distinguished Chair of Transportation
Unequaled by any academic transportation advisory board in the country, the BAC has long been a major force behind the Transportation Center’s success.

It is structured through four distinct levels of membership: Leadership, Sustaining, Individual, and Associations. Each category carries with it a set of membership benefits, as well as a suggested level of commitment and financial support for NUTC’s research, education, and outreach activities.

Benefits to all members include access to Northwestern’s world-class faculty, opportunities for networking with industry peers, invitations and involvement in special programs and events, insights into cutting-edge research and industry trends, discounted tuition fees for NUTC’s executive programs, and access to Northwestern’s renowned Transportation Library and its bright student population.

The BAC meets twice yearly on the Evanston campus to foster an exchange of ideas among its members and the Center faculty, staff, and students. The meetings are designed to explore areas of interest and relevance to the BAC member companies. Each meeting features working sessions, panel discussions, and speaker presentations, as well as opportunities for more informal networking and exchange.
“The first responsibility of a leader is to define reality. The last is to say thank you. In between, the leader is a servant.” — MAX DEPREE
BAC Leadership Members

American Airlines

American Airlines is a major global airline with 80,000 employees and international gateways in Dallas/Ft. Worth, Chicago, Miami, New York, and Los Angeles. It is a founding member of the Oneworld Alliance and provides service to 250 cities in over 40 countries.

Will Ris, Senior Vice President, Government and Regulatory Affairs  Ris joined American Airlines in 1996. He is a member of the American Airlines executive committee. Ris directs all activities between American Airlines and federal, state, and local governments as well as American Airline’s international relations. His public service includes three years as a trial attorney at the Civil Aeronautics Board and five years as counsel to the U.S. Senate Commerce Committee during which he worked on both airline and trucking deregulation. He holds a bachelor’s degree from Northwestern University, a master’s degree from Johns Hopkins University School of Advanced International Studies, and an LLM from Georgetown University.

APL

APL provides customers around the world with container transportation services through a network combining high-quality intermodal operations with state-of-the-art information technology. The company is a wholly owned subsidiary of Singapore-based Neptune Orient Lines, a global transportation and logistics company.

Gene Seroka, President, Americas  Seroka was appointed President, Americas, of APL Limited in April 2010 and leads the NOL Group businesses and operations in the U.S., Canada, and Latin America. Before that, he was vice president, Middle East, for APL. Seroka joined APL in 1988 and has over 22 years of experience in container shipping and logistics. He has held a range of management positions within the company, including vice president of APL Logistics for Asia and the Middle East; managing director for APL and APL Logistics businesses in Indonesia; director of sales and marketing in China; and sales management and marketing roles in the U.S. Seroka holds a bachelor of science in marketing and an MBA from the University of New Orleans. He is based in Phoenix, Arizona.
Booz Allen Hamilton has been at the forefront of strategy and technology consulting for nearly a century. Booz Allen is headquartered in McLean, Virginia, employs more than 25,000 people, and had revenue of $5.59 billion for the 12 months ended March 31, 2011. “Fortune Magazine” has named Booz Allen one of its “100 Best Companies to Work For” for seven consecutive years.

Alfred Messina, Vice President focuses on transportation infrastructure. He is currently working with key stakeholders on the transformation of the U.S. air transportation system, NextGen. Messina recently received recognition for the Harvard Executive Session “Assuring NextGen Success,” which brought together top executives from across aviation. He co-authored, Assuring the Transition to the Next Generation Air Transportation System, which received high acclaim throughout the aviation community. His most recent work, Rethinking Mega-Region Air Travel: A Surprising Use for High Speed Rail, sets a path for new transportation projects as fully integrated systems leading to new levels of mobility—and competitiveness—for the U.S.

Coyote Logistics is intent on bringing change to the transportation industry. It is armed with the technology, industry experience, financial firepower, and NO EXCUSES mentality to provide a better choice. Coyote is a fully scaled, non-asset based, resource intensive truckload service provider moving 3,000+ loads per day across North America.

Jeff Silver, CEO After pioneering the 3PL industry in the 1980s and 90s with American Backhaulers, Inc., the second largest North American freight brokerage, Silver took a 5-year hiatus to pursue an MBA from the University of Michigan and a master’s of engineering in logistics from MIT. He returned to the scene in 2006 and started Coyote, one of the fastest growing third party logistics (3PL) companies in transportation. Silver was named 2011 Ernst & Young Entrepreneur in the Midwest category. Coyote has been recognized as Top Workplace by the Chicago Tribune for two consecutive years (2011 and 2012); selected #1 on Crain’s Chicago Business Fast Fifty list and was among the top 10 winners of the Chicago Innovation Awards.
FedEx provides customers with a broad portfolio of transportation, e-commerce and business services. It inspires its more than 275,000 employees and contractors to remain absolutely, positively focused on safety, the highest ethical and professional standards, and the needs of their customers and communities.

Doug Cook, Vice President, International Planning & Engineering  Within FedEx, Cook’s team focuses on international growth through business strategy development, service and quality leadership, global network development, operations efficiency, and technology initiatives. Cook joined the company in 1986 as a financial analyst. Since then, he has lived and worked in every international region and gained professional and management experience in financial planning, engineering, quality and process improvement, global network development, technology, properties and operations. Cook earned his undergraduate degree from Purdue University and two post-graduate degrees—an MBA and an MS—from Wright State University.

Lester M. Passa, Vice President, Strategic Planning  Prior to this position, Passa was president and CEO of CSX Intermodal, Inc. Before joining CSX, he spent over twenty years at Conrail. During this time, Passa held several executive level positions, including assistant vice president of strategic planning, vice president of Logistics & Corporate Strategy, and most recently senior vice president of the Automotive Service Group. Passa holds an MBA and a bachelor’s degree from the University of Connecticut and is a member of the Council of Supply Chain Management Professionals.

Edward Jenkins, Assistant Vice President – E-Business & Marketing  Jenkins oversees e-business and various marketing functions of CSX Transportation. In 23 years with CSX, he has held key operations, corporate strategy and commercial positions. He was named to his current position in 2004. Prior CSX positions have included division manager, operations, and director, corporate strategy. He also worked for over 3 years in the management consulting sector. Jenkins holds a bachelor’s degree in marketing from Virginia Tech and an MM from the Northwestern Kellogg School of Management.
The Panama Canal Authority is the autonomous agency that manages the Panama Canal, the leading interoceanic waterway that serves world maritime commerce.

Dr. Robert Martínez, Vice President, Business Development
Martínez focuses on industrial development, international business development, including port-related issues, and oversight of NS’ forecasting and market research activities. Prior to joining NS, Martínez served at the U.S. Department of Transportation under the first Bush administration as deputy maritime administrator and was promoted to associate deputy secretary of transportation and director of the office of intermodalism by President George H. W. Bush. He began his career at NS in 1993 but left in 1994 to serve as Virginia secretary of transportation under Governor Allen. He rejoined NS in 1998. Martínez holds a bachelor’s from Columbia University and a PhD from Yale.

Jorge L. Quijano, Chief Executive Officer
Jorge L. Quijano began his career with the Panama Canal in 1975, rising to the position of Maritime Operations Director in 1999, directly involved in the operation and maintenance of the principal infrastructure and equipment of the waterway. In September 2006, he was designated manager of the Panama Canal’s $5.25 billion expansion program and was appointed executive vice president of the engineering and programs management department responsible for contracting and managing the design, construction, dredging, and related support projects. In September, 2012, Quijano was sworn in as the third Panamanian Canal administrator. A native of Panama City, Republic of Panama, he is a graduate of the industrial engineering school of Lamar University in Texas, and holds a master of engineering degree in industrial engineering and management. He is also a graduate of executive management programs, both in the Federal Executive Institute, Charlottesville, Virginia, and Northwestern University.

Susan Bee, Managing Partner
Bee, who is national business consulting managing partner for Teradata, works with numerous Fortune 500 companies to provide thought leadership on enterprise agility—using technology investments combined with solid metrics to create considerable competitive advantage. Bee manages and directs the national business consulting practice for Teradata travel, transportation, hospitality, and retail. This practice assists customers in identifying business objectives and initiatives where data sources can have the greatest performance impact and helps quantify the returns to be realized from database software, enterprise data warehousing, and data warehouse appliances. Susan earned a bachelor’s of science degree from Texas Christian University.

Teradata, the world’s largest company solely focused on enterprise data warehousing and analytic solutions, provides solutions for companies of all sizes. Through innovation, consulting services, technology, and industry-specific applications, its customers are outpacing their competition with enterprise agility.
United Continental Holdings, Inc. is the holding company for the recently merged United Airlines and Continental Airlines. With more than 80,000 employees worldwide, it is committed to being the airline customers want to fly and employees want to work for.

Jim Compton, Vice Chairman & Chief Revenue Officer  In this role, Compton is responsible for overseeing the company’s domestic and international operations, sales, corporate development and alliances, network pricing and revenue management, and network planning. Previously, Compton served as executive vice president and chief marketing officer for Continental Airlines. Since joining Continental, he held leadership roles including senior vice president of marketing and senior director of pricing. Before joining Continental, he worked at United Parcel Service and served as manager of forecasting and revenue analysis for United Airlines. Compton received bachelor’s and master’s degrees in economics from the University of Illinois–Chicago. He is on the board of directors of the Lincoln Park Zoo and the American Foundation for Suicide Prevention.

Robert M. Knight, Jr., Chief Financial Officer  Knight has been the chief financial officer of Union Pacific Corporation since February 2004. He is responsible for financial activities of the corporation and Union Pacific Railroad. Knight began his UP career in 1980 and held a variety of roles and responsibilities including leading the railroad’s energy and automotive business units. He served as SVP of finance prior to being named CFO. In 2012, Knight ranked #15 on the Wall Street Journal’s inaugural list of the Top 25 CFOs in the S&P 500. Knight holds a bachelor’s degree in business administration from Kansas State University and a master’s degree in business administration from Southern Illinois University.

Burt Wallace, President, Corporate Transportation  Wallace began his career at UPS as a part-time package handler in 1980. He has held many senior level positions during his career at UPS and currently manages the UPS integrated transportation network. This includes UPS trucking operations, railroad intermodal activity, and air operations. Wallace earned a bachelor’s degree in business management from the University of Maryland. He is a graduate of Leadership Louisville, and has served on the board of directors for Dare to Care, a nonprofit agency dedicated to fighting hunger in Louisville, Kentucky.

UPS is focused on the goal of enabling commerce around the globe. It is the world’s largest package delivery company and a leading global provider of specialized transportation and logistics services. It manages the flow of goods, funds, and information in more than 200 countries and territories worldwide.

Union Pacific Corporation owns one of America’s leading transportation companies. Its principal operating company, Union Pacific Railroad, links 23 states and serves many of the fastest-growing population centers and provides a fuel-efficient, environmentally responsible, and safe mode of freight transportation.
“As we look ahead into the next century, leaders will be those who empower others.”
—BIL GATES
AMP Americas

AMP is an integrated transportation company focused on displacing liquid fuels with compressed natural gas. It owns a network of fueling stations working with clients reducing and often locking in their fuel costs.

Martin Hollander, Chief Operating Officer

Hollander previously served as international portfolio manager at the Climate Exchange plc, chief investment officer/portfolio manager at First Peninsula Capital, Inc., managing director at Harbor Drive Asset Management, LLC, and the chief operating officer of Price Asset Management, Inc., in Chicago. He started his career at Boronia Capital in Sydney, Australia. Hollander holds a master of commerce (Hons) degree from the University of Western Sydney, a bachelor of business degree from the University of Technology, Sydney and is a Chartered Alternative Investment Analyst Association® Member.

Bank of America Merrill Lynch

Bank of America Merrill Lynch is one of the world’s largest financial institutions serving consumers, businesses, and large corporations with a full range of capital raising, banking, investing, asset management, and risk management products and services.

Kathleen L. Ross, Senior Vice President, Senior Client Manager, Midwest Corporate Banking

Ross’ team markets and structures capital markets, credit products, and ancillary services to national transportation companies and private equity sponsors active in the space. Her areas of expertise include trucking, logistics, and Jones Act shipping. Ross received a bachelor’s degree in Russian studies from the University of Michigan and an MBA in finance and accounting from Columbia University.

James P. Rankin, President & CEO

Rankin has served as president and CEO of Air Wisconsin Airlines Corporation since 2006. Prior to joining Air Wisconsin, he was president and CEO of Skyway Airlines, Inc., a wholly owned subsidiary of Midwest Air Group, Inc. Rankin joined Midwest Airlines in 1995 as assistant chief pilot and a MD-80 captain and in 2003 was appointed vice president and general manager of Midwest Airlines Saver Service. From 1990 to 1995, Rankin was a pilot and director of flight operations at Skyway Airlines. Rankin holds a bachelor’s degree from Carroll College and an MBA from Northwestern University.

Air Wisconsin Airlines Corporation

Air Wisconsin Airlines Corporation is the largest privately held regional airline in the United States. It has nearly 500 departures daily to 26 states and two Canadian provinces and carries nearly 6 million passengers annually.
With a long tradition of aerospace leadership and innovation, Boeing is the world’s leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft combined.

Matthew K. Rose, Chairman & CEO Before holding his current position, Rose has been senior vice president and chief operations officer, responsible for coordinating transportation, maintenance, quality, purchasing, labor relations and information services activities. He has held many executive-level positions within the company, including senior vice president–Merchandise business unit and vice president–Vehicles & Machinery. Before joining BN, Rose was vice president of transportation for Triple Crown Services (a Norfolk Southern subsidiary) and also held various positions at Schneider National and International Utilities. Rose holds a bachelor’s degree from the University of Missouri.

Paul Nowicki, Assistant Vice President, Government & Public Policy Nowicki started his career with Santa Fe Railway as a market research analyst in 1979. Since then he has held positions in marketing, strategic planning, business development, logistics, and government affairs. He is currently responsible for BNSF’s government affairs activities in the Midwest. Nowicki began working in the public policy area in 1994 when he served as staff director for the National Commission on Intermodal Transportation. He recently served as chair of the Western Governors’ Association Task Force on Rail Efficiency and Community Livability, and currently co-chairs the Chicago Metropolitan Planning Council’s Transportation Committee. Nowicki is also an active member of the Transportation Research Board. He has a bachelor’s degree from the University of Wisconsin-Milwaukee and an MBA from Northwestern University.

Allen Adler, Vice President of Enterprise Technology Strategy Engineering, Operations & Technology Adler’s group produces the advance planning and strategies determining the critical technologies in which Boeing will invest hundreds of millions of dollars to research and develop. Adler’s group also enables collaboration of key technologies among Boeing’s multiple global sites. Before Boeing, Adler served at the Defense Advanced Research Projects Agency as director of the tactical technology office, which sponsored pioneering work in Systems of Systems and unmanned vehicles. He holds a bachelor’s from Caltech and doctorate from Princeton, both in physics.
Boyle Transportation is a national motor carrier specializing in security-sensitive cargo for the Department of Defense, defense contractors, and life science companies.

Andrew Boyle, Co-owner, Executive Vice President & CFO Prior to returning Boyle Transportation in 2003, Boyle was an investment banker with J.P. Morgan Securities and Deutsche Bank. He earned an MBA from Northwestern University’s Kellogg School of Management and an AB from Bowdoin College. Boyle is a member of the executive committee and board of directors of the American Trucking Associations, past chairman of the Massachusetts Motor Transportation Association, a director of the House of Hope, and a trustee of Eastern Bank Corporation.

C&K Holdings Acquisition, LLC is the parent company of C&K Trucking, LLC; Skyline Express, LLC; and AV Logistics, LLC. C&K competes in every major market east of the Mississippi. C&K is a holding company that operates one of the largest independent intermodal drayage companies and logistics’ companies in the United States.

Michael Burton, President & CEO In 2003, Burton led the leveraged buyout of C&K Holdings. Prior to his career at C&K, he was senior vice president and division head of commercial lending at LaSalle Bank N.A. In this position, he provided financial and capital structure guidance to middle market companies. He is an active member in multiple industry associations including the Intermodal Association of North America, the Intermodal Association of Chicago, the Traffic Club of Chicago, and the Northwestern University Transportation Center’s Sandhouse Gang. He holds an MBA from Northwestern University and a business degree from the University of Illinois.

Canal Barge Company, Inc. provides high-quality marine transportation, bulk liquid storage, and management services for its customers. It is privately owned and headquartered in New Orleans. The company celebrated 75 years in business in 2009.

H. Merritt Lane, III, President & CEO Lane is actively involved in industry affairs serving as past chairman of the board of directors of the American Waterways Operators, vice chairman of the Waterways Council Inc., and as a member on the boards of the National Waterways Foundation and the U.S. Coast Guard Foundation. He also serves on the board of directors of International Shipholding Corporation, Pontchartrain Materials Company and Hibernia Homestead. He is involved in many civic organizations and has received awards for his volunteerism. After graduating from the University of Virginia, he worked at Paine Webber Inc. before joining his family’s marine transportation business.
The Chicago South Shore & South Bend Railroad is a strategically located short line carrier connecting northern Indiana’s industries with twenty transcontinental, regional, and local railroads, including those within the Chicago Switching District.

Andrew Fox, President  Fox is president of the Chicago South Shore & South Bend Railroad, managing director of Pacific Harbor Line, Inc.; and a director of Gulf Coast Switching Co., all affiliates of Anacostia & Pacific Co. Inc. Prior to South Shore, he served as president of Pacific Harbor Line, Inc. until being named managing director in June 2010. Fox has held various operating and executive positions during twenty three years with Southern Pacific Transportation Co., including general manager of intermodal operations, district superintendent, and general superintendent of transportation. He has also served as a past director of the American Shortline Regional Railroad Association, past president, treasurer and director of the California Shortline Railroad Association, currently serves as a member of the Safety Operations Management Committee of the Association of American Railroads, of the Union Pacific Shortline Advisory Group and the CSX Shortline Caucus. Fox holds a bachelor’s degree in civil engineering and an MBA from Northwestern University.

CenterPoint Properties is a developer, owner and manager of industrial real estate and related railroad, road and port infrastructure. CenterPoint is owned by the $231 billion California Public Employees’ Retirement System (CalPERS).

Paul Fisher, President & CEO  CenterPoint Properties is focused on the development, acquisition and management of industrial property and transportation infrastructure that enhances business and government supply chain efficiency. As a founding member of CenterPoint, Fisher has served in various roles with the firm, including general counsel and chief financial officer. Before his involvement in CenterPoint’s creation, he held executive positions with real estate firms and investment banks in Chicago and New York. Fisher graduated in 1980 from the University of Chicago Law School with a doctor of law degree and holds a bachelor of arts in economics from the University of Notre Dame.

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Chrysler Group LLC, headquartered in Auburn Hills, Michigan, was formed in 2009 to establish a global strategic alliance with Fiat S.p.A. Chrysler Group’s product lineup includes Chrysler, Jeep, Dodge, Ram, Mopar, SRT and Fiat vehicles and products.

William A. Cook, Director – Logistics and Customs  Appointed in March 2011, Cook is responsible for Chrysler Group’s worldwide logistics and customs activities. This includes developing logistics strategy; purchasing transportation services; customs and export compliance; operating Chrysler Group Transport; and controlling logistics operations. Previously, Cook held the position of senior manager – International Parts and Mopar Transportation, Chrysler Group LLC. Cook holds a master of business administration degree from the University of Michigan – Flint (1985) and a bachelor of science degree in materials logistics management from Michigan State University (1981).
Clarendon Group is a privately owned Independent Sponsor founded in 1998 focused on developing investment opportunities in and providing strategic advisory services related to the transportation and logistics sectors.

Farrukh Bezar, Partner  Bezar has over 20 years of industry and consulting experience in the railroad, trucking, logistics and air cargo sectors. He was a partner at Oliver Wyman, where he led engagements in the transportation and private equity space. He was also a principal at A.T. Kearney and Booz Allen Hamilton, supporting several transportation clients. Additionally, he was vice president of business development at Electron Economy, worked in sales and marketing with Santa Fe Railroad and as a financial analyst at Chase Manhattan Bank. Bezar received a BA from Northwestern University and an MBA from the Kellogg School of Management. His research has been published in Traffic World, Railway Age, and Purchasing.

Coca-Cola Refreshments’ growing product portfolio includes the world’s greatest brands and beverages. Coca-Cola delivers them to the right place at the right moment with the industry’s most effective marketplace execution.

Michael Broaders, Vice President, Regional Field Operations Product Supply, Midwest Region  Prior to his current role, Broaders held the position of director of supply chain services (field execution) supporting the central business unit. Broaders joined Coca Cola in 1999 and since then has served in numerous roles with the Coca Cola North America supply chain organization. In 1991, he worked for Pepsi and spent eight years in various operational roles. Prior to joining Pepsi, he worked at General Motors in 1990. He holds a master’s degree in general management from Antioch University and bachelor’s degree from Purdue University.

CRST International, Inc. provides a broad array of transportation solutions including van, flatbed and dedicated, as well as brokerage, transportation management services and high value product white glove moving services.

John M. Smith, Chairman of the Board  Smith began his career in the family business in 1971. Over the years, Smith held various roles in the organization, including his appointment of president and chief executive officer in 1987 and most recently, chairman of the board in 2010. Smith has been actively involved in the transportation industry, including appointments with the American Trucking Association, Inc. (executive committee and secretary), Truckload Carriers Association (executive committee, officer, and president) and Iowa Motor Truck Association (executive committee and past chairman). Smith holds a bachelor’s degree in economics from Cornell College and an MBA from Cornell University School of Business.
Delta Air Lines serves more than 160 million customers each year. With an industry-leading global network, it offers service to 356 destinations in 65 countries on six continents. It employs 80,000 employees worldwide and operates a mainline fleet of more than 700 aircraft.

Perry Cantarutti, Senior Vice President – Europe, Middle East & Africa Based in Paris, Cantarutti has accountability for Delta’s commercial activities in the region, including maximizing the long-term success for Delta’s joint venture with Air France KLM. Prior, he held the position of vice president of reservation sales and customer care, having held a similar position for Northwest Airlines. He joined Northwest in 1992 as an analyst in domestic pricing. Cantarutti held key management positions within the airline’s passenger marketing and international departments in Eagan, MN, as well as in Northwest’s Japan and Hong Kong offices. He holds a bachelor’s degree from the University of California—Berkeley and an MBA from Northwestern University.

DSC Logistics, a leading supply chain management company, focuses on designing, integrating, managing and adapting supply chain solutions. DSC capabilities as a Lead Logistics Partner (LLP) and third-party logistics provider (3PL) include supply chain analysis & design, network optimization and management, logistics center management, transportation management and consolidation, business process integration, supply chain visibility and value-added services.

Ann Drake, Chairman & CEO Since becoming CEO in 1994, Drake has guided DSC through transformations aimed at providing supply chain leadership to customers with changing needs. She and her team have led the implementation of a series of structural and strategic initiatives resulting in a focus on integrated supply chain solutions and a business model based on collaborative partnerships. Drake serves on the boards of the MPC, the Committee of 200, and the A.M. Castle Company. She received the Distinguished Service Award from CSCMP and the Alumni Merit Award from the Kellogg School of Management, and was named “Industry Leader of the Year” by IIT. Drake’s undergraduate degree is from the University of Iowa and her MBA is from Kellogg. She is vice chair of the Northwestern University Transportation Center BAC.

Dupré Logistics, LLC, is a team of professionals who design and deliver safe, diversified solutions and services for quality-focused clients committed to increasing their competitive advantage.

Reggie Dupré, CEO Dupré has been CEO of Dupré Logistics, LLC, since its founding in 1980. From 1979 to 1992, Dupré was president of Cajun Energy, Inc., a market-leading blender of ethanol-enriched gasoline. He is a member of the American Trucking Association, National Tank Truck Carriers, and has served on the advisory board of the Trucking Profitability Strategies Conference at the University of Georgia. He is also a board member of Blueprint Louisiana, a nonprofit organization that focuses on developing public policy that improves the condition of the state of Louisiana. Dupré holds a bachelor’s degree in business management from the University of Louisiana at Lafayette and an MD from Louisiana State University Health Science Center in New Orleans.
Echo Global Logistics is a leading provider of technology enabled transportation management. Proprietary technology, dedicated service teams and robust procurement power enable clients to achieve significant transportation efficiencies while receiving best-in-class service.

Douglas Waggoner, **CEO**  Waggoner has served as CEO of Echo Global Logistics since 2006 and has contributed to making Echo a leading provider of technology enabled transportation management. Prior to Echo, he founded SelecTrans, LLC, a freight management software provider. From April 2004 to December 2005, he served as the CEO of USF Bestway. Prior to this, he was the senior vice president of strategic marketing for USF Corporation. Waggoner holds a bachelor’s degree in economics from San Diego State University.

Fifth Third Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. As of December 31, 2012, it had $122 billion in assets and operated 15 affiliates with 1,325 full-service Banking Centers and 2,415 ATMs in the Midwest and Southeast. Fifth Third operates four main businesses: Commercial Banking, Branch Banking, Consumer Lending, and Investment Advisors.

Robert Hart, **Vice President, Managing Director, Surface Transportation**  The mission of Fifth Third Bank’s Surface Transportation is to apply its bankers’ knowledge and experience in the freight transportation industry to provide loans, leases and other banking products to railroads, rail supply companies, and rail equipment lessors from coast to coast. Surface Transportation also covers the trucking industry and domestic marine transportation companies. Hart previously served as senior vice president and credit products delivery senior officer for Bank of America in Chicago. Hart earned a bachelor’s degree and an MBA from Northwestern University.

Florida East Coast Railway operates 351 miles of mainline track along the east coast of Florida with direct rail access to South Florida’s ports. FEC also serves five intermodal terminals and provides drayage services for its customers.

James R. Hertwig, **President & CEO**  Hertwig brings over 40 years of freight transportation experience to his position at the Florida East Coast Railway, LLC (FEC). Prior to joining FEC in July 2010, Jim served as president of CSX Intermodal, Inc., and for nearly nine years was president of Landstar Logistics, one of the largest truckload carriers in North America. Other previous positions include president and CEO of Carolina Freight Carriers, chairman and CEO of Red Arrow Freight Lines and president and CEO of Con-Way Intermodal. He serves on the board of directors for the Intermodal Transportation Institute at the University of Denver, and serves as FEC’s representative to the board of directors for the Association of American Railroads.
GATX Corporation provides leasing and related services to customers operating rail, marine, and other targeted assets. GATX controls one of the largest railcar fleets in the world.

Cliff Porzenheim, Senior Vice President – Strategic Growth

Porzenheim manages corporate development, including M&A and international development. He is also CEO of American Steamship Company, a GATX subsidiary, which is the largest operator of self unloading bulk cargo carriers on the Great Lakes. He joined GATX as director of corporate development in 1996 and was elected vice president of corporate strategy in 1999. He was named senior vice president of fleet management at GATX Rail in 2002. He moved into his current role in late 2006. Prior to GATX, he was a management consultant at the Boston Consulting Group and A.T. Kearney.

Genesee & Wyoming Inc. owns and operates short line and regional freight railroads in the U.S., Australia, Canada, the Netherlands, and Belgium. Operations currently include 111 railroads organized in 11 regions, 4,500 employees and over 2,000 customers. G&W also provides rail service at 35 ports on 3 continents.

Jack Hellmann, President & CEO

Hellmann joined the Company in 2000 as CFO, was named president in 2005, and was made CEO in 2007. During his 13 years at G&W, the company has grown from a market capitalization of $50 million to approximately $5 billion today. Previously, Hellmann worked in corporate finance at Lehman Brothers in the Emerging Communications Group, and at Schroder & Co., in the Transportation Group. He also worked for Weyerhaeuser Co. in Tokyo and Beijing. Hellmann is a graduate of Princeton University and received an MBA from the Wharton School of the University of Pennsylvania and an MA in international relations from Johns Hopkins School of Advanced International Studies, with a concentration in China studies.

Greenbriar Equity Group is a private equity firm focused exclusively on making investments in the global transportation industry, including companies in commercial aerospace and defense, automotive, freight and passenger transport, logistics and distribution, and related sectors.

Regg Jones, Founder & Managing Partner

Prior to founding Greenbriar in 1999, Jones spent thirteen years at Goldman Sachs where he was managing director and group head of global transportation investment banking. He also worked as a consultant at Bain & Company. Jones earned a bachelor’s degree from Williams College and an MBA from Harvard Business School. Corporate directorships include Active Aero Group (2000 to 2010), AmSafe (2007 to 2012), Ardmore Shipping, Argo-Tech Corporation (2005 to 2006), Electro-Motive Diesel (2005 to 2010) and PetroChoice.
Grupo ADO is a privately owned conglomerate of transportation, courier, commercial, and real estate companies. It has 24,000+ employees, and its 6000 buses transport more than 150 million passengers annually.

Aurelio Pérez Alonso, Associate Director & CFO  Alonso began his career at Grupo ADO in 2001 as controller of accounting in the bus transportation division, and has since worked in many different areas within the company. Prior to Grupo ADO, Alonso managed bus owners and served as a business consultant for Arthur Andersen. He currently serves on the Grupo ADO board of directors. He also serves as secretary of CANAPAT, the National Organization of Bus Transportation Companies in Mexico. He holds a master’s degree from the University of Chicago and a bachelor’s degree from Instituto Tecnológico Autónomo de México.

IBM, a company that in 2010 had revenues of $99.9 billion, has built a record of leadership by pursuing the most transformation opportunities, inventing breakthrough technologies to capture them, and building an organization able to deliver superior results over the long term.

Keith Dierkx, Global Industry Leader, Rail and Director of the IBM Global Rail Innovation Center  Dierkx has spent over 25 years working in the transportation industry focusing on rail, multi-modal transportation and maritime/terminal operations. As global industry leader for rail and director of IBM’s Global Rail Innovation Center, based in Beijing, he leads a global team of rail subject matter experts, researchers, and developers focused on leveraging IBM innovation to help transform client’s businesses. He is currently working globally with clients on “game-changing” solutions to key challenges — including applying analytics for safety and security, asset management and optimization, and rail operations. Dierkx was previously senior vice president of operations for a subsidiary of Marine Terminal Corporation (now PortsAmerica) and vice president at Savi Technology, now part of Lockheed Martin. He received his BA from the University of California, Berkeley, and MBA from Duke University.

Ingram Barge Company is the largest carrier on America’s inland waterways. It transports bulk products with a fleet of more than 100 towboats and 4,000 of the industry’s 20,000 barges.

Craig Philip, CEO  Philip has more than 20 years of experience at Ingram Barge. Prior to Ingram, Philip worked for Conrail and Southern Pacific Railroad. He has also served in leadership positions with the American Waterways Operators, the National Waterways Conference, and the Marine Board. He is presently chairman of the National Waterways Foundation. Philip has had a lifelong passion for transportation, and today he is focused on education and support for mariners through service on the boards of the Seamen’s Church Institute, the Coast Guard Foundation, and several university business advisory committees. Philip holds a PhD from MIT and a bachelor’s degree from Princeton University.
Jones Lang LaSalle

Real value in a changing world

Jones Lang LaSalle is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate.

Richard H. Thompson, Managing Director, Supply Chain & Logistics Solutions

Thompson is a recognized supply chain veteran with over 20 years of combined consulting and industry experience. Prior to joining Jones Lang LaSalle, he was a senior vice president and corporate officer with Schreiber Foods, a $4 billion global food company; and was a partner in the global supply chain consulting practice at Ernst & Young. Thompson was selected as one of the DC Velocity magazine’s annual “Rainmakers” in 2010, recognizing his “lasting contributions to the supply chain management profession.” He holds a bachelor’s in marketing from Miami University (Ohio) and an MBA from the University of Chicago Booth School of Business.

J.P. Morgan

J.P. Morgan is a leader in financial services, offering innovative and intelligent solutions to clients in more than 100 countries with one of the most comprehensive global product platforms available.

James Hamilton, Managing Director, Transportation Investment Banking

Hamilton joined J.P. Morgan in 1985 and spent 15 years building the transportation investment banking franchise. From 2000 to 2006, he was head of global transportation investment banking at Deutsche Bank and a managing director at Integrated Finance Ltd. He is a licensed merchant marine officer and former lieutenant commander in the U.S. Naval Reserve. Hamilton was also an assistant professor of marine transportation at the U.S. Merchant Marine Academy. He holds a bachelor’s degree from the U.S. Merchant Marine Academy and an MBA from New York University.

Kenan Advantage Group

Kenan Advantage Group (KAG) is North America’s largest bulk transportation and logistics provider to the petroleum and specialty products industries. It operates the Fuels Delivery Group, Specialty Products Group, and KAG Logistics Group.

Dennis Nash, Chairman & CEO

Nash is the founder of Kenan Advantage Group (KAG). KAG is North America’s largest tank transporter and logistics provider to the fuels, chemical, merchant gas and liquid food industries. KAG generates over $1.3 billion in revenue and employs 8,000 individuals in 38 states. Prior to forming the KAG predecessor company Advantage Tank Lines in 1991, Nash worked for Ohio-based Coastal Industrials and Leaseway Transportation, holding various senior management positions. Nash serves on the National Tank Truck Carriers and the American Trucking Associations boards. Other professional affiliations include Ohio Governor John Kasich’s executive workforce board, the Pro Football Hall of Fame, Dedicated Transport, and Mercy Medical Center.
**Korn/Ferry International**

Korn/Ferry International assists organizations in attracting, engaging, developing, and retaining their people. Services range from executive recruitment to leadership development programs, enterprise learning, succession planning and recruitment outsourcing.

**Neil Collins, Senior Client Partner; Global Sector Leader, Logistics & Transportation Services**

Collins is responsible for leading and building Korn/Ferry’s efforts globally, covering the third party logistics, freight forwarding, trucking, maritime, rail, and airports sectors. He works with a diverse client base as a leadership talent advisor, focusing on building effective boards, CEO succession planning, and effective hiring strategies for their respective executive teams. Collins graduated from Heriot-Watt University, with a BS (Hons) in business and quality management.

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**Littlejohn & Co.**

Littlejohn & Co., LLC is a control-oriented private equity firm that makes investments in mid-sized companies undergoing fundamental changes in capital structure, strategy, operations or growth that can benefit from its operational and strategic approach.

**Edmund J. Feeley, Managing Director**

Feeley joined Littlejohn & Co. as a partner in 1998. Previously, he was president and COO of Fleer Corp. and, prior to that, senior vice president of The Timberland Co. From 1985 to 1993 he was a principal with Booz Allen & Hamilton. He began his career as a project engineer with Newport News Shipbuilding. He received an MBA from William & Mary in 1985 and a BSE in naval architecture from the University of Michigan in 1982.

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**Matson**

Founded in 1882, Matson is a leading U.S. carrier in the Pacific. Matson provides a vital lifeline to the island economies of Hawaii, Guam and Micronesia and premium, expedited service from China to Southern California.

**Dave Hoppes, Senior Vice President, Ocean Services**

In this post, Hoppes is responsible for sales, marketing, customer service, pricing and government services for the ocean transportation division of Matson including overseeing Matson’s Hawaii, Guam/Micronesia, and China services. Hoppes’ career with Matson began in 1989 and has included positions in both sales and operations. He has a bachelor’s degree in psychology and a master’s in business administration from the University of California, Los Angeles.

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**Mercator International, LLC**

Mercator International, LLC, is a consulting firm that focuses on ocean shipping, intermodal transportation, ports, and inter-continental supply chains. Clients include port authorities, marine terminal operators, financial institutions, logistics service providers, and importers/exporters.

**Steven Rothberg, Founding Partner**

Rothberg has 33 years of diversified experience in international freight transportation. He began his career in operations planning with Southern Pacific Railroad, then directed transpacific marketing for U.S. Steamship Lines, and was director of corporate plans for United Airlines. He held executive positions for Sea-Land Service, and helped launch and manage the Global Ports Group of Macquarie Capital Limited. He has been providing strategic and operational consulting services to clients for more than seven years. He received a bachelor’s from Cornell and master’s in transportation systems from MIT.
Morgan Stanley

Since its founding in 1935, Morgan Stanley has continually broken new ground in advising its clients on strategic transactions, pioneering the global expansion of finance and capital markets, and providing new opportunities for individual and institutional investors.

Eli Gross, Managing Director

Gross serves as global head of Morgan Stanley’s Transportation, Logistics and Infrastructure Group. He joined Morgan Stanley in 1998 in the mergers, acquisitions & restructuring department. Prior to that, he worked for Dillon Read and Lazard Frères & Co. Throughout his career with Morgan Stanley, he has worked on strategic transactions as well as debt and equity financings in the transportation, logistics, travel and infrastructure industries. He holds an MBA and a BSc. from the Wharton School and is a vice chairman of the board of the Union Settlement Association.

Neovia

Neovia is the global, integrated logistics service provider across six continents with customized services in warehouse management, operations, inventory, and transportation, as well as reverse logistics and more. The Company footprint includes 90+ facilities and 6,000+ employees in 25 countries. The business was first established by Caterpillar in 1986.

Dan Spellman, President & COO, Neovia Logistics (formerly Caterpillar Logistics)

In this role Spellman is responsible for all global operations, office functions, logistics strategy, strategic alliances and M&A activity. After joining Caterpillar in 1977, he held various international leadership positions for Caterpillar Inc. and Caterpillar Logistics. He has been an instructor in marketing at Illinois Central College and an external examiner and member of the curriculum development committee for the master of science program at the University of Central England. He is a graduate of the Advanced Management Program at the Wharton School at the University of Pennsylvania, and has a bachelor’s degree in marketing and operations research from the University of Illinois at Urbana-Champaign.

Nippon Cargo Airlines

Nippon Cargo Airlines (NCA) is a Japanese All-Cargo airline operating B747-400 freighter aircraft. Operating from Tokyo’s Narita Airport, NCA operates flights to Europe, the United States, and Asia. NCA is owned by Nippon Yusen Kabushiki Kaisha.

Shawn McWhorter, President, Americas Region

McWhorter joined Nippon Cargo Airlines in 2007 and works out of their regional headquarters office at Chicago’s O’Hare Airport. He is responsible for all business activities including sales, marketing, operations, accounting, and administration for North and South America. He has over 23 years of experience working for the airlines, mostly in cargo. Prior to NCA, he worked in Minneapolis for Northwest Airlines as vice president – cargo network management. Before that, he was based in Atlanta working in the cargo group at Delta Air Lines as director – customer quality. Originally from Atlanta, McWhorter has an engineering degree from Georgia Institute of Technology.
BAC Sustaining Members

Nokia

Nokia is the leading provider of traffic services to automotive, consumer electronics, internet, wireless and enterprise markets offering real-time traffic coverage in 31 countries and provides historical traffic patterns and predictive traffic worldwide.

Ogi Redzic, Vice President, Traffic & Automotive Cloud

Redzic is responsible for Nokia Location and Commerce’s global traffic business. Prior to leading Traffic, he served as vice president of business development and sales, APAC for NAVTEQ, acquired by Nokia in 2008. Redzic holds a BS in computer science from Northeastern Illinois University, an MS in computer science from the Illinois Institute of Technology, and an MBA from the Kellogg School of Management.

Norbridge

Norbridge is an independent, management consulting firm assisting clients with strategy, marketing, mergers, operations, organization design, regulatory, and litigation. It focuses on the transportation and logistics, pharmaceuticals, energy, and mining industries.

Lee Clair, Partner

Clair has participated in hundreds of consulting assignments with dozens of clients. He specializes in advising clients in all aspects of transportation, logistics, and supply chain management. He is a recognized expert in the fields of transportation pricing, new product and service development, costing, and operations. He has assisted clients in rail, trucking, parcel, ocean, barge, and air freight. He also has considerable experience advising suppliers to the transportation industry, including equipment manufacturers and providers of leasing and other services. Clair has a bachelor’s degree from the University of Maryland and MBA from the University of Minnesota.

OLIVER WYMAN

Oliver Wyman is a top-tier international management consulting firm that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, organizational transformation, and leadership development.

Gilles Roucolle, Partner, Global Transportation Practice

For over 20 years, Roucolle has conducted numerous high stake strategic and operational assignments, in virtually all transportation modes. He has in-depth experience in value growth strategies, mergers and acquisitions, marketing strategy, operations management, restructuring and IT strategy. A regular speaker at conferences and seminars and panelist in the media, he frequently publishes, and provides testimonies before regulators and governments. Roucolle holds an MBA from INSEAD and is a chartered engineer (MSc) from École Centrale Paris.
Royal Philips Electronics of the Netherlands is a diversified Health and Well-being company. It integrates technologies and design into people-centric solutions, based on fundamental customer insights and the brand promise of “sense and simplicity.”

Peapod, an Ahold USA company, is the country’s leading Internet grocer, serving 24 U.S. markets in the Midwest and on the East Coast. Founded in 1989 as a smart shopping option for busy households, today Peapod has delivered more than 21 million grocery orders.

Mike Brennan, Chief Operating Officer
Brennan joined Peapod in 1997 and has managed across numerous areas including marketing, transportation, human resources, customer service, merchandising and technology. Prior to joining Peapod, he was a principal at the management consulting firm, A.T. Kearney, where he focused on business and marketing strategy. Prior to that, Brennan was at Procter & Gamble. He is a graduate of the University of Illinois and the Kellogg School of Management.

Steven Holic, Supply Manager, Americas Forwarding & Distribution; Senior Director, Philips General Purchasing
Holic has 25 years of service at Philips. He ensures the benefits of transportation synergy, economies of scale, and leveraging of warehouse and transportation for Philips North and South America. Holic oversees logistics process improvements and supply chain enhancements. He is responsible for distribution outsourcing analysis, logistics supplier relationship management, and new venture integration.

Dan Avramovich, Chairman and CEO
Avramovich has executive responsibility for all Pacer International business units. He joined as the retail intermodal services president in June 2008, where he was responsible for all commercial and operating activities of Pacer’s retail door-to-door intermodal service offering. He brings more than 35 years of senior leadership and experience from all facets of transportation and logistics, having worked with key industry companies including Deutsche Post DHL/Exel, Union Pacific, Kansas City Southern, and Landstar Systems. He graduated with a bachelor’s in business administration from Akron University and a master’s in accounting from Kent State University.

Pacer International, an asset-light North American freight transportation and global logistics services provider, offers a broad array of services to facilitate the movement of freight from origin to destination through its intermodal and logistics operating segments.

Mike Brennan, Chief Operating Officer
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Edward Burkhardt, Founder, President
Burkhardt is also chairman of Montreal, Maine & Atlantic Railway, Rail Polska (Poland) and Navirail (Estonia); president of the San Luis Central RR; and a board member for Wheeling & Lake Erie Railway. Formerly, he was chairman of Wisconsin Central Transportation Corp. and Algoma Central Railway (Canada). He has been chairman of English, Welsh & Scottish Rwy. (UK); Tranz Rail (New Zealand); and Australian Transport Network. Burkhardt also worked for the Chicago and North Western Transportation Co. for 20 years. He graduated with honors from Yale University.

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Rail World, Inc. and Rail World Holdings LLC are railroad management and consulting companies which own railways worldwide. They were founded by Ed Burkhardt subsequent to his chairmanship of Wisconsin Central Transportation Corp.

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Scudder Law Firm is a premier corporate, securities, and business transactions advisor to clients nationwide and a nationally recognized leader in the transportation industry.

Mark Scudder, President  Scudder regularly represents public and private companies in a wide range of strategic issues and transactions. He has served as lead counsel in over twenty underwritten public equity offerings, dozens of merger and acquisition transactions, and many major debt financings. Scudder is a director of Genesee & Wyoming Inc. (NYSE: GWR) (Compensation Chair, former Governance Chair). He previously served as a director for Knight Transportation, Inc. (NYSE: KNX) (Compensation Chair, Executive Committee) and Covenant Transport, Inc. (Nasdaq: CVTI) (Compensation Chair).

Ruan Transport Corporation is one of the largest privately owned transportation service companies in the United States. Ruan provides dedicated contract carriage, bulk transportation, and third party logistics services.

Ben McLean, Senior Vice President, Administration; Chief Information Officer, Ruan Transportation Management Systems  Prior to joining Ruan in 2007, McLean assisted technology companies with mergers, acquisitions, and equity offerings at William Blair & Company. McLean was formerly a consultant with Deloitte where he served clients in the firm’s technology integration practice. He holds an MBA from the Kellogg School of Management and a law degree from Northwestern University School of Law. He earned his undergraduate degree in computer engineering from Northwestern University. He currently serves as a deputy member of the Iowa Business Council.

Schneider National, Inc., headquartered in Green Bay, Wisconsin, is the premier provider of truckload, logistics and intermodal services throughout North America and China. A $3.5 billion company, Schneider National has provided expert transportation and logistics solutions for over 76 years.

Paul Schneider, Director & Managing Partner  Schneider assesses strategic partnerships, mergers & acquisitions and corporate finance activities for venture capital fund investments and various holding companies. Previous to his family business and venture capital career, he was a corporate finance analyst for global investment banking leader Morgan Stanley & Co. Schneider has an executive MBA from the Kellogg School of Management, a master’s in information systems from the University of Wisconsin-Oshkosh, and a bachelor’s in Economics from Northwestern. He serves on the corporate board of directors of Schneider National, TrafficCast International, and NEW Capital Fund. He is board chair of Wisconsin International School, the Catholic Foundation, and various non-profit organizations.
Jeff Starecheski, Vice President of Logistics Services

Starecheski also serves as the president of Sears Logistics Services, Inc. He is responsible for supply chain design and modeling, product flow optimization, business integration and planning, services marketing, reverse logistics, dot.com fulfillment operations, information technology solutions, DC and transportation support and analytics. Prior to this role he held positions of increasing responsibility within Sears including transportation, inventory planning and placement, supply chain strategy and retail operations. Before joining Sears, Starecheski served for 7 years as an officer in the U.S. Navy. He holds a MS in transportation and a BA in integrated science from Northwestern University.

Jean Regan, Chairman & CEO

Since joining TranzAct in 1988, Regan has guided its strategic direction and continued growth as an organization uniquely capable of providing state-of-the-art transportation cost management technology for the marketplace. Regan’s recognized industry and business management expertise has resulted in invitations to join boards of directors and Industry Advisory Committees including a major U.S. Insurance Company serving on the Audit, Investment & Finance, and Technology Committees. She is a member of the Dean’s Business Council at the University of Illinois, and is a member of numerous professional organizations including Vistage. She has a BS in accounting (Hons) from the University of Illinois and a master’s of management with a minor in finance from Northwestern University.

D. Stephen Menzies, Senior Vice President, Trinity Industries, Inc; Group President, TrinityRail (the railcar-related businesses of Trinity Industries, Inc.)

Since Menzies joined in 2001, Trinity Industries Leasing has grown its operating lease fleet, expanded its management services business and significantly increased its financing facilities. Menzies’ experience includes president of Transport Capital LLC; managing director of the rail finance group at Newcourt Credit Group; and group senior vice president at GATX. He has a master’s degree from the University of Alabama and a bachelor’s degree from Tulane University.
**Minneapolis-based U.S. Bank is the 5th largest commercial bank in the United States, providing a comprehensive line of banking, brokerage, insurance, investment, mortgage, trust and payment services products to consumers, businesses and institutions.**

**Kimberle R. Kennedy, Senior Vice President, U.S. Bank Corporate Payment Systems – Freight Payments**

Kennedy joined U.S. Bank in 2007 as senior vice president – healthcare payments. Kennedy is responsible for developing and executing market strategy and new products and services development and delivery for U.S. Bank’s freight payment business. She has 30 years of management experience in the financial services industry including retail banking, wholesale banking and personal lines insurance. Her background includes management positions in program and product development, business development and client relationship management with ACE-INA, Visa USA, and Mellon Bank, NA. She received a bachelor’s in marketing from Robert Morris University and is a graduate of the Katz Graduate School of Business at the University of Pittsburgh.

**Thomas F. Wells, President & CEO**

A 26-year veteran of the railroad industry, Wells joined TTX in 2001 as senior vice president – fleet management, and in 2006 he was named executive vice president. In this role, Wells was responsible for all research, design, development, procurement, and project management of new railcar and component design. He also managed the maintenance strategy, including marketing and external communication of maintenance and modification services. As senior vice president – fleet management, Wells was responsible for utilization strategies, pricing, and profitability of the Company’s railcar fleet. Prior to joining TTX, he served in a variety of management positions at Norfolk Southern.

**TTX Company is the largest provider of intermodal railroad equipment and freight car management services, with a fleet of more than 200,000 railcars. TTX operates a railcar repair and modification network consisting of three major plants and 39 field maintenance operations.**

**BAC Sustaining Members**

**Based in Pittsburg, KS, Watco Companies, LLC is a full-service rail solutions company providing transportation, repair and maintenance; and warehousing, terminal, and port services for customers in the United States, Canada, and Australia.**

**Stefan Loeb, Vice President of Business Development**

Loeb’s responsibilities include growing and maintaining strategic client relationships for Watco with specific emphasis on Class 1 and shortline railroads, railcar repair, transloading opportunities, and public partnerships. He is also responsible for evaluating and executing potential mergers, acquisitions and other projects in conjunction with Watco’s executive management team. Prior to joining Watco, Loeb spent nine years as a commercial banker at Bank of America and its predecessor LaSalle Bank, moving from credit analyst up to vice president and client manager in the Bank’s Surface Transportation Division, Global Commercial Bank. He holds a BS in business, finance, from Indiana University – Bloomington.
“We stand at the onset of a great age of adventure—and always shall, so long as we keep doing science.”

— Timothy Ferris
American Trucking Associations is the largest national trade association for the trucking industry. Through a federation of 50 affiliated state trucking associations and industry-related conferences and councils, ATA is the voice of the industry America depends on most to move our nation’s freight.

Bill Graves, President & CEO

The American Trucking Associations (ATA) is the leading industry trade and safety advocacy organization in the United States. Through a federation of 50 affiliated state trucking associations, conferences, and other trucking-related organizations, ATA represents the interests of nearly 37,000 motor carriers and suppliers before the federal and state governments. Graves spent 22 years in public service in his home state of Kansas, highlighted by two terms as governor. He earned a degree in business administration from Kansas Wesleyan University in Salina, Kansas, and attended graduate school at the University of Kansas.

The Association of American Railroads (AAR) is the world’s leading railroad policy, research and technology organization focusing on the safety and productivity of rail carriers. AAR members include the major freight railroads of the U.S., Canada and Mexico, as well as Amtrak.

Ed Hamberger, President & CEO

Hamberger also serves on the Blue Ribbon Panel of Transportation Experts, appointed by the National Surface Transportation Policy and Revenue Study Commission. Prior to this, he was a managing partner in the Washington, DC, office of Baker, Donelson, Bearman & Caldwell and also served as assistant secretary for governmental affairs at the Department of Transportation. In 1977, he began his transportation career as general counsel of the National Transportation Policy Study Commission. He received his JD, master’s, and bachelor’s degrees from Georgetown University.

The Council of Supply Chain Management Professionals (CSCMP) is the preeminent worldwide professional association dedicated to the advancement and dissemination of research and knowledge on supply chain management. CSCMP’s over 8,500 members represent nearly all industry sectors, government, and academia from 67 countries; and are the leading practitioners and authorities in the fields of logistics and supply chain management.

Rick D. Blasgen, President & CEO

Blasgen began his career with Nabisco, where he held various logistics positions of increasing responsibility in inventory management, order processing, and transportation and distribution center operations management. He became vice president, supply chain, at Nabisco in 1998, then vice president, supply chain, for Kraft in 2002. From 2003 until 2005, he served as senior vice president, integrated logistics, at ConAgra Foods. Blasgen earned his degree in business administration from Governors State University.
The Eno Center for Transportation is a neutral, non-partisan think-tank that promotes policy innovation and provides professional development opportunities across the career span of transportation professionals. Repair and maintenance.

Joshua L. Schank, President & CEO
Before joining Eno, Schank directed the National Transportation Policy Project at the Bipartisan Policy Center which proposed a new vision for the Federal role in surface transportation policy; and Schank was transportation policy advisor to Senator Hillary Clinton during the development of the previous surface transportation authorization bill (SAFETEA-LU). He holds a PhD in urban planning from Columbia University, a master’s in city planning from the Massachusetts Institute of Technology, and a BA in urban studies from Columbia University.

Founded in 1907, The National Industrial Transportation League is the nation’s oldest and largest freight transportation organization, representing over 600 member companies. NITL’s members are responsible for making freight transportation decisions using all modes in both the United States and internationally.

Bruce Carlton, President & CEO
Carlton has 35 years of experience in domestic and international trade and freight transportation. He previously served as assistant administrator of the Maritime Administration of the U.S. Department of Transportation, the senior career executive in the Agency. In addition to overall executive management responsibilities, he directed the Agency’s international activities, policy development and implementation, legislation, economic analysis and strategic planning. He has a BA in economics from the University of Michigan and an MA in economics from Wayne State University.
“Thus, the task is not so much to see what no one else has seen, but to think what nobody yet has thought, about that which everybody sees.”

— Arthur Schopenhauer
Phil Bakes, President, Snapper Creek Equity Management, LLC  Snaper Creek is the private equity and advisory arm of BFC Financial Corporation where Bakes previously served as managing director responsible for the group’s business development and major financings. Bakes has also served as president and chief executive of two major U.S. passenger airlines, and in the public sector as a Watergate special prosecutor, general counsel to a federal regulatory agency, and counsel to the U.S. Senate Antitrust Subcommittee. Recipient of numerous awards, including the Ernst & Young Entrepreneur of the Year award, Bakes earned his law degree from Harvard, where he was an editor of the Harvard Law Review, and has a bachelor’s degree from Loyola University of Chicago.

L. Price Blackford, Senior Advisor, Sagent Advisors, LLC  Sagent Advisors is an investment banking firm specializing in merger and acquisition and strategic financial advice. Blackford was a founding partner when the firm was formed in 2004. He was previously a managing director of Credit Suisse First Boston and has extensive experience in mergers and acquisitions, financing, and general corporate finance. A graduate of Washington and Lee University with a bachelor's degree in economics, Blackford received his MBA from the Darden School at the University of Virginia. He also serves on the board of advisors at the Williams School of Commerce, Economics, and Politics at Washington and Lee University.

John Bowe, Principal, American Maritime Group, LLC  American Maritime Group provides consulting and advisor services to transportation companies, private equity firms, and others. Bowe’s experience in freight transportation began in 1976 with Prudential Lines. He spent 23 years with American President Lines, Limited (APL), in management assignments in Oakland, Hong Kong, Dubai, and Singapore. From 2004 through 2010 he was president – Americas for APL, responsible for APL’s ocean transportation, container terminal, and logistics businesses throughout the Americas, and APL’s service partnerships with North American railroads and trucking companies. He holds a bachelor’s degree in mathematics from Hamilton College, Clinton, New York.

Vicki Brethhauer, Independent Consultant  Brethhauer previously served as president, COO, and CEO of DHL Airways. Prior to this, she held operational and administrative positions at United Airlines and Reno Air. Her responsibilities have included maintenance, engineering, flight operations, airline operations, safety, and information technology. She has a bachelor’s degree from Rice University and is a trustee emerita for the University. Brethhauer has served as president of the Association of Rice Alumni and served on the Air Transport Association’s senior advisory committee and board of directors. She has an MBA from Northwestern University.
Norman Carlson, Chairman, Carlson Consulting International

Carlson Consulting International serves the trucking, railroad, and railroad supply industries. Prior to the formation of CCI, Carlson had a 34-year career with Arthur Andersen & Co., the last ten years as the worldwide managing partner of the transportation industry practice. Carlson is the moderator of the Northwestern University Transportation Center's Sandhouse Gang and is active in other civic and railroad-related activities. In 2013, he was appointed to the board of directors of Metra, the Commuter Rail Division of the Regional Transportation Authority of Northeastern Illinois.

Brendan Hickman, Managing Partner, Transportation Management Group

Transportation Management Group is a consultancy dedicated to providing automation and strategic planning services to transportation companies worldwide. As founder and managing partner, Hickman’s mission is to ensure that business processes, technology, and governance are aligned with business objectives. Areas of expertise include operations, marketing, customer service, and sales for virtually all facets of air and surface transportation. Hickman retired in 2010 from UBM Aviation (which includes the OAG aviation industry information brand) where he served as the chief commercial officer. He is an industry veteran with a strong reputation throughout the airline and global logistics industries.

Adam Inselbuch, Managing Director, South Street Ventures, LLC

South Street Ventures is a boutique corporate finance and advisory consulting firm established by Inselbuch in 2010. Most recently, Inselbuch was executive vice president and CFO for Watco Companies, LLC, a transportation company based in Pittsburg, KS, providing short line rail transportation services, railcar maintenance and repair, and transload and intermodal services in the U.S. and abroad. Before founding South Street Ventures, Inselbuch spent 23 years in the investment banking department at Credit Suisse, where he co-headed the Firm’s investment banking practice in the transportation and logistics sectors. He has worked extensively in the transportation and logistics arena, having completed more than 75 financings and advisory assignments in the rail, trucking, shipping, and logistics sectors. He received an MBA from the Amos Tuck School of Business Administration at Dartmouth College and an AB in politics from Princeton University.
Timothy Krauskopf, Technologist & Startup Company Manager  Krauskopf has experience in the internet, IT and transportation fields. He has founded many companies including Freight Zone, a software company and Round Lake Freight, a truckload freight company. Previously, he was vice president of the internet software and content group at Motorola and head of information services at the Field Museum in Chicago. Krauskopf was also a co-founder of Spyglass which produced the forerunner to Microsoft’s Internet Explorer browser, Spyglass Mosaic. He serves on the boards of Northwestern University and the Aspen Institute and is a member of the Chicago Entrepreneurship Hall of Fame.

Charles “Chuck” Lounsbury, Former Senior Vice President, Ryder System, Inc.  Lounsbury has over 30 years of experience leading multinational corporations in the logistics, construction, and consumer products industries. His many roles in the public, private and government sectors have included CEO, COO, CMO, and CIO as well as university professor. He is currently an adjunct professor of logistics and supply chain strategy at Florida Gulf Coast University. Lounsbury is also a sought-after speaker at industry events and has written numerous articles on marketing and logistics. He has been quoted in many publications including Forbes, Fortune, Business Week and The Wall Street Journal. He holds a master’s degree from the University of Rhode Island and a bachelor’s degree from Southern Illinois University.

Eugene McCormick, Partner, McCormick Jahncke Group  McCormick has over 40 years of diversified experience in all phases of the transportation industry. The McCormick Jahncke Group provides international transportation expertise to clients in all modes, shippers, ship builders, ports, and financial institutions. Earlier in his career, McCormick served as chief financial officer and then president and COO of Lykes Bros. Steamship Co., America’s third largest liner shipping company. He went on to serve as president of the United States Merchant Marine Academy Alumni Foundation. He holds a bachelor’s degree from the United States Merchant Marine Academy and an MS in transportation from Northwestern University.

Linda Morgan, Partner, Nossaman LLP  Morgan has over 30 years of in-depth regulatory and legislative experience in the transportation industry, with a practice focusing on railroad and other transportation matters and associated legislative, governmental and policy issues. Her past experience includes acting as the chairman of the former Interstate Commerce Commission (ICC) where she presided over numerous transportation regulatory proceedings, including rail rate and service matters and railroad merger cases of unprecedented scope and complexity. Prior to joining the ICC, Morgan served 15 years as counsel with the Senate Committee on Commerce, Science, & Transportation, including seven years as general counsel. She received an AB from Vassar College and a JD from Georgetown Law Center.
David Scott, Principal, David Scott Consulting, LLC  
In addition to his own consulting firm, Scott is a principal of Locomotive Residual Management, LLC. Scott’s primary fields are design engineering and strategy consultation for the global railway and locomotive markets and fleet locomotive management and disposition services. He spent most of his 38-year career rising from diesel engine design engineer to executive director at the former General Motors electro-motive division, the historically dominant builder of diesel electric locomotives for the world market. He holds a BME degree from Kettering University and MSME from the University of Illinois. He has attended the PMD program at the Harvard Business School.

Andy Sze, Founder, Principal, Fastraxx  
Fastraxx is a consulting firm with strong Asian expertise. He has more than 30 years of senior management experience in global logistics and was the CEO of a highly successful 3PL. In 2002, he was inducted into the Chicago Area Entrepreneurship Hall of Fame. Since 2007, he has worked with the governments of China and Central Asia on developing the New Silk Road linking China and Europe. He is a fellow of the Intermodal Transportation Institute and a former director of American Society of Transportation & Logistics. He holds a bachelor’s degree from the Illinois Institute of Technology, an MBA from the University of Chicago, and an MS/ABD from Northwestern.

David Rohal, President, Rohal & Associates  
Rohal is an accomplished railroad executive with over 27 years of rail management experience. Prior to joining Patriot Rail in December 2011 as vice president, he was senior vice president, strategic relations, with RailAmerica, Inc. He joined RailAmerica in 2007 as senior vice present and chief operating officer. He also served as president of the Florida East Coast Railway from 2007 to 2010. His prior experience includes senior management positions at CSX Transportation and at the Genesee & Wyoming, Inc. He holds a bachelor’s from Yale and an MBA from the Kellogg School of Management.

James Runde, Special Advisor, Morgan Stanley Investment Banking Division  
Runde is a Wall Street investment banker specializing in strategic and financial advice. He is a former vice chairman of Morgan Stanley. Throughout his career, he worked on mergers, privatizations, and restructurings, with a focus on the transportation and infrastructure industries. Since 2006, he has been a member of the board of directors of the Kroger Co., one of the nation’s largest grocery retail chains. He has also served on the board of directors of Burlington Resources, a large U.S. oil and gas company, and he serves as a trustee of the Morgan Library & Museum.
Steven Weiss, Chairman of the Department of Transport Shipping & Trade Law; Berger, Newmark & Fenchel P.C.  During his career, he has provided senior-level business and legal counsel to Fortune 1000 and mid-market companies on international law, contract negotiation, insurance coverage issues, business transactions, distribution, operations, international sales, shipping and transport, commercial and industrial leases, warehousing, and employment law. He has published and presented over 30 articles on transport, distribution, logistics, and trade holds. He holds an MBA from Northwestern University, a law degree from Chicago-Kent College of Law, and a bachelor’s degree from the Illinois Institute of Technology.

Justin Zubrod, Sr., Managing Partner, Justin Zubrod & Company, LLC  Justin Zubrod & Company is a transportation advisory firm. Previously he was the leader of the commercial transportation management consulting practices at Booz & Company, Booz Allen Hamilton, and A.T. Kearney, Inc. His specialty is strategy and turnaround work serving leading companies in the rail, package, motor carrier, air, and logistics sectors. Zubrod’s clients comprise operators, investors, law firms, and public agencies throughout the world. He received his undergraduate degree at the University of Maryland and MBA at Northwestern University. Zubrod is chair of the Northwestern University Transportation Center BAC.
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