Replacement aircraft availability

- OEMs continue investing in next generation aircraft
Next generation aircraft economics

CASM Relative to 777-200ER (%)

Trip Cost Relative to 777-200ER (%)

-40% -30% -20% -10% 10% 20% 30% 40%

787 / A350

767

777-200ER

747-8 / A380

DC-10

CASM and trip cost excluding ownership
Benefits of 787

- The 787 will provide its operators a competitive advantage
Smaller gauge and long range capability of the 787 provide flexibility and fill a void in United’s fleet.
787 provides new market opportunities

- 787 has substantially more range than the 767s and similar range to the 777-200ER
787 provides flexibility to optimize capacity between regions with seasonal demand shifts

- Existing small-gauge widebodies do not have the range to serve counter-seasonal markets in India and the South Pacific.
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<td>- Increased reliability and reduced cancellations due to aircraft interchangeability</td>
<td>- Reduced training cycles</td>
<td>- Training savings</td>
<td>- Close in scheduling flexibility</td>
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<tr>
<td>- Headcount and spare parts reduction and reduced training</td>
<td>- Training and headcount savings</td>
<td>- Reduced ground service equipment</td>
<td>- Increased aircraft utilization and reduced maintenance holds</td>
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Service Ready Program will oversee introduction of 787

- 787 Service Ready Program has over 175 cross-divisional team members

- Training for pilots, flight attendants and mechanics well under way

- Maintenance program for the first three years of operation has received FAA approval

- Boeing and GE providing expert teams for on-site meet and greet coverage