Thomas J. Plowman
General Director, Industrial Products Sales

Tom Plowman was appointed to the General Director of Industrial Products Sales position for the Chicago and Northeast regions in November 2009. In this capacity, he is responsible for BNSF’s Sales activities to Fortune 500 companies in these regions moving full carload volumes of chemicals, steel, lumber, paper, minerals, machinery, wind turbine blades and food.

He began his career in the railroad industry with the Burlington Northern Railroad in the management training program in 1989. From there, he worked in various sales and marketing positions in several locations. Most recently, he led BNSF Railway’s Intermodal National Accounts team, consulting on the benefits of strategic distribution center placement in the U.S. for global supply chains. His team also recommended intermodal optimization strategies and carbon emission reduction plans to Fortune 500 shippers.

Plowman received his Master and Bachelor of Business Administration degrees from the University of Wisconsin – Madison.

Contact Information
Thomas J. Plowman
5601 W. 26th Street
Cicero, IL 60804
Phone: 708-924-6735
E-mail: thomas.plowman@bnsf.com

About BNSF Railway
BNSF Railway is one of North America’s leading freight rail transportation companies operating on 32,000 route miles of track in 28 states and two Canadian provinces. BNSF is one of the top transporters of consumer goods, grain, industrial goods and low-sulfur coal that help feed, clothe, shelter, and power American homes and businesses every day. BNSF and its employees have developed one of the most technologically advanced, and efficient railroads in the industry. And we are working continuously to improve the value of our service, energy, environmental, and safety benefits to our customers and the communities we serve.